



**TO ADVANCE OUR PROFESSION**

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## OUR MISSION

The mission of the National Association of Emergency Medical Technicians (NAEMT) is to represent and serve emergency and mobile healthcare practitioners including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners.

## OUR VALUES

- We believe that EMS is a distinct and essential service to the public and a fundamental component of our nation's emergency response and healthcare systems.
- We believe that all patients deserve high quality and safe medical care delivered by qualified EMS professionals.
- We believe that all EMS professionals deserve a safe, healthy and respectful work environment.
- We believe that EMS is uniquely positioned to support our nation's healthcare transformation by assessing, treating and navigating patients to the right care, in the right place, at the right time.
- We believe that each community should determine the EMS delivery model(s) that best meets their needs and resources.
- We believe that collaboration within the EMS profession and within the larger healthcare community is essential to addressing the key challenges in delivering high quality EMS.
- We believe that all EMS professionals deserve adequate and equitable compensation.
- We believe that professional education, national education standards and research are essential to the consistent delivery of high quality, evidence-based EMS.
- We shall represent the views and concerns of all EMS professionals regardless of delivery model.
- We shall conduct all NAEMT business with integrity and transparency, and adhere to the ethical standards of our profession.

## OUR VISION

NAEMT will measurably advance the EMS profession through activities that:

- Develop tools for EMS agencies and professionals to improve patient care and outcomes, and improve the work environment in which EMS is practiced;
- Increase access to quality education for all EMS agency personnel;
- Help develop an infrastructure to implement EMS quality improvement; and
- Support evidence-based EMS research.



# FROM THE PRESIDENT

Each year, the NAEMT Annual Report provides an opportunity to look back at the work and accomplishments of our association. As this report arrives in your inbox, the EMS profession is facing one of the greatest challenges since its inception. COVID-19 has upended our expectations about what 2020 would bring, and has created unprecedented difficulties for EMS practitioners, agencies and communities.

EMS practitioners, as they have been during so many crises, are on the frontlines of the battle against this pandemic. Day and night, EMS practitioners are demonstrating incredible bravery and compassion as they come to the aid of sick and frightened patients. They are innovating to find solutions to shortages of PPE and other resources, pulling together to support their colleagues in coping with the stress of COVID-19, and demonstrating their strength, skill and dedication to serving the most vulnerable members of the community.

As I look back at the work of NAEMT from the past year – and look to the challenges that are ahead – I am struck by how vital and necessary our mission is now and in the months and years to come.

In 2019, our legislative priorities focused on securing resources to support EMS in providing excellence in patient care and protecting our workforce. Notable successes included passage of the Supporting and Improving Rural EMS Needs (SIREN) Act, the Volunteer Responder Incentive Protection Act and the Pandemic and All-Hazards

Preparedness and Advancing Innovation Act (PAHPA). PAHPA contains provisions to strengthen trauma response through military-civilian partnerships and Good Samaritan protections for EMS and other healthcare workers helping the victims of disasters.

Our education initiatives continued to build on our longstanding commitment to ensuring EMS practitioners have access to the highest quality education and training. Publishing the 9<sup>th</sup> edition Prehospital Trauma Life Support (PHTLS) course materials in English and Spanish, the 2<sup>nd</sup> edition of Tactical Emergency Casualty Care (TECC), and conducting the instructor update for the 3<sup>rd</sup> edition of Advanced Medical Life Support (AMLS) were three of the year's highlights. NAEMT instructors also taught a record number of students, while the number of approved NAEMT training centers continued to grow around the world.

We also worked to keep our EMS workforce informed and up-to-date on a range of important topics through numerous educational events, workshops and webinars. From the EMS Transformation Summit to the 8<sup>th</sup> annual World Trauma Symposium to the EMS Finance webinar series, NAEMT strove to help EMS practitioners prepare to meet the challenges of an evolving healthcare environment and an unpredictable world.

COVID-19 is a stark reminder of just how unpredictable our world can be. As our profession's largest and most diverse membership association, NAEMT must

reaffirm our commitment to fighting for funding and resources that enable EMS practitioners to serve the community, safely and to our fullest potential.

We must continue to bang on the doors of members of Congress and ensure they are aware of the essential role of EMS throughout our nation, during the COVID-19 pandemic and during the other medical emergencies, traumas and mass casualty incidents that will continue to occur, long after the pandemic is over. We must make sure that the public, our colleagues throughout healthcare, and all stakeholders understand EMS contributions to the health and safety of our nation.

We must ensure EMS practitioners have the best, most timely and most relevant education and training to face all of the circumstances and situations that arise. And we must help our EMS colleagues have the information they need to adapt to changing conditions, to keep themselves and their families safe, and to feel appreciated and supported as they help their communities overcome – and ultimately prevail – over this crisis and others.

I am deeply honored and humbled to be serving our association as President. I am joined by all the members of the NAEMT Board of Directors in our commitment to do everything possible to support you during and beyond this pandemic.

**Matt Zavadsky, MS-HSA, NREMT**  
*NAEMT President*



# MEMBERSHIP

As the coronavirus pandemic unfolds, the world is bearing witness to the remarkable dedication, commitment to service and courage of EMS practitioners around the U.S. and the globe. Communities around the nation owe a great debt of gratitude

to the EMS professionals who are now answering the call to provide medical care, compassion and reassurance during this healthcare crisis.

As we recognize the incredible courage and selflessness of EMS practitioners in responding to the pandemic, it is also important for NAEMT to express our gratitude to those of you who have chosen to be members of our professional association.

Your support is what allows NAEMT to fight for the resources EMS needs to help our patients and our communities respond to the challenges that we face today, and those that will come tomorrow.

We are so proud that NAEMT members come from rural, urban and suburban areas. They work for all types of EMS delivery models.

As individuals, they represent different genders, ethnicities, races, sexual orientations, and religious and political affiliations. Our members hail from the United States and many other countries around the world.

We are as diverse as any group of individuals can be. But united, we represent a mighty force – one made up of a group of men and women who respond to calls for help through the night, advocate at their statehouse or on Capitol Hill for the equipment and supplies EMS so desperately needs, and can still be there to help support their partners and colleagues as they navigate this unprecedented crisis.

**83,246**

Total # of  
NAEMT members

**12,493**

Full NAEMT members

**70,753**

Introductory  
members

**91**

Agency members

Thank you to the leaders of EMS agencies who chose agency memberships, enabling more members of their team to become part of the NAEMT family. We also greatly appreciate the work of the NAEMT Membership Committee and our network of membership coordinators for their efforts to make sure their colleagues know about the benefits of joining NAEMT and about the work our association is doing to ensure EMS receives vital resources and support.

# 2019 LEADERSHIP

The NAEMT Board of Directors is made up of volunteers elected by our members to lead the association in carrying out its mission. Board members generously give their time and expertise to set NAEMT priorities and contribute to NAEMT initiatives and projects.

## OFFICERS

Matt Zavadsky, *President*  
 Bruce Evans, *President-Elect*  
 Troy Tuke, *Secretary*  
 Terry David, *Treasurer*  
 Dennis Rowe, *Immediate Past-President*

## DIRECTORS

Sean Britton, *Region I Director*  
 Robert Luckritz, *Region I Director*  
 Susan Bailey, *Region II Director*  
 Cory Richter, *Region II Director*  
 Jason Scheiderer, *Region III Director*  
 Chris Way, *Region III Director*  
 William "Bill" Justice, *Region IV Director*  
 Karen Larsen, *Region IV Director*  
 Charlene Cobb, *At-Large Director*  
 Jonathan Washko, *At-Large Director*  
 Craig Manifold, DO, *Medical Director*



## COMMITTEES

NAEMT's 16 committees work on important NAEMT projects and initiatives. Committees are involved with our association's governance and administration, develop and teach our education programs, and lend their expertise to address specific issues that impact our profession. NAEMT recognizes and appreciates their time, effort and support.

### Advocacy

Troy Tuke, *Chair*

### Advanced Medical Life Support

Jeff Messerole, *Chair*

### Candidacy and Elections

Dennis Wilham, *Chair*

### Education

Rick Ellis, *Chair*

### EMS Transformation

Matt Zavadsky, *Chair*

### EMS Disaster Preparedness

Terry David, *Chair*

### EMS Workforce

Sean Britton, *Chair*

### Emergency Pediatric Care

Shannon Watson, *Chair*

### Finance

Terry David, *Chair*

### Leadership Development

Dennis Rowe, *Chair*

### Membership

Chris Way, *Chair*

### Military Relations

Dr. Craig Manifold, *Chair*

### NAEMT EMS PAC Steering Committee

Bruce Evans, *Chair*

### Prehospital Trauma Committee

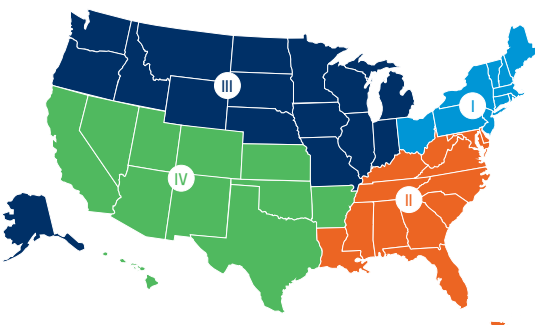
John Phelps, *Chair*

### Regional European Education Committee

Patrick Wick, *Chair*

### Regional Latin American Education Committee

Elkin Fuentes, *Chair*





# CORPORATE PARTNERS

NAEMT's Corporate Partners help us serve our members and achieve our goals by providing financial and other forms of support to the association. We are grateful for their contributions to our association and the EMS profession.

## ELITE

Columbia Southern University  
EMS World

## PREMIER

iSimulate  
JEMS  
Jones and Bartlett Learning  
Public Safety Group  
National Registry of Emergency  
Medical Technicians (NREMT)

## DIAMOND

Zoll  
FirstNet, Built by AT&T

## PLATINUM

Journal of Special Operations  
Medicine  
Medtronic  
OnStar  
Stryker

## GOLD

Braun Industries  
H&H Medical Products

## SILVER

American College of  
Emergency Physicians  
Anthem  
EMS1  
ESO  
FirstWatch  
Medic Ambulance  
MedLine Industries  
The Morgan Lens /  
MorTan Inc.

## BRONZE

Academi Training Centers  
Genentech  
McKesson  
Nonin Medical  
ProMed Network  
Shell Fleet Solutions  
Skedco  
Special Operations Medical  
Association (SOMA)

## ANNUAL

5.11 Tactical, Inc.  
Adroit Medical  
Coalition Against Bigger Trucks  
Digitech  
Gaumard  
International Board of  
Specialty Certifications  
International Police Mountain  
Bike Association  
Julota

Logis Solutions  
Luna Innovations  
Mayo Clinic  
MedEx Billing  
Nasco  
National EMS Museum  
Foundation  
North American Rescue  
Page Wolfberg & Wirth  
Panakeia  
Pulsara  
SAM Medical  
Simulaids Lifeform by NASCO  
Healthcare  
Solutions Group  
SouthStar EMS  
Trauma Center Association of  
America (TCAA)  
United Healthcare  
Z-Medica

## AFFILIATED ASSOCIATIONS

Alabama EMS Association  
Arkansas EMT Association  
Association of EMTs India  
Association of Texas EMS  
Professionals  
Delaware State Ambulance  
Association  
EMS Association of Colorado  
Florida EMS Association  
Georgia Association of EMS  
Illinois EMT Association  
Indiana EMS Association  
Iowa EMS Association  
Kansas EMS Association  
Kansas EMT Association  
Louisiana Association of  
Nationally Registered EMTs  
Michigan EMS Practitioners  
Association  
Minnesota Ambulance  
Association

Mississippi EMT Association  
Missouri EMS Association  
National EMS Management  
Association  
Nebraska EMS Association  
New Hampshire Association of  
EMTs  
New Mexico EMT Association  
New York State Volunteer  
Ambulance & Rescue  
Association  
North Dakota EMS Association  
Ohio EMS Association

Ohio EMS Chiefs Association  
Oklahoma EMT Association  
Oregon EMS Association  
Paramedic Association of  
Canada  
Pennsylvania Emergency  
Health Services Council  
Professional Ambulance  
Association of Wisconsin  
Professional Emergency  
Responders Society of Illinois  
Savvik Buying Group  
South Carolina EMS

Association  
South Dakota EMS Association  
Tennessee EMS Educators  
Association  
Tennessee Ambulance Service  
Association  
Utah Association of Emergency  
Medical Technicians  
Vermont Ambulance  
Association  
Virginia Association of EMS  
Practitioners  
Wisconsin EMS Association

# AFFILIATES

Affiliation is a formal relationship between NAEMT and an EMS membership association to help further our shared purpose and goals. Affiliated associations are represented on NAEMT's Affiliate Advisory Council to advise the NAEMT Board of Directors on issues and concerns within EMS.

# NAEMT ADVOCACY

Advocating for the EMS workforce and our patients is one of the most important activities NAEMT does each year. NAEMT advocates for laws that enhance the resources, working conditions, pay, safety and training available to EMS practitioners, improves the quality of care for our patients, and ensures EMS is prepared to respond to all types of crises. Through advocacy, NAEMT works to make sure that EMS is included in federal policies, plans and programs.

Thank you to the members of NAEMT's Advocacy Committee for leading our advocacy initiatives, and thank you to NAEMT's advocacy coordinators, who work to increase awareness of NAEMT advocacy initiatives in their state. These dedicated NAEMT members volunteer their time to educate and inform elected officials, their EMS colleagues, the public and other stakeholders about the vital role of EMS in the community, and build support for legislation that benefits our profession and the patients we serve. NAEMT joined with other EMS, fire, physician and safety organizations to accomplish several legislative victories.

In 2019, NAEMT's Advocacy Committee reviewed 34 bills that, if enacted, will affect the EMS workforce and our patients. The committee then recommends the NAEMT Board either support or oppose the measures. The positions taken can be found on NAEMT's website. Under the "Advocacy" tab at [naemt.org](http://naemt.org), select "Online Legislative Service."

## CELEBRATING 2019'S ADVOCACY VICTORIES

### SUPPORTING AND IMPROVING RURAL EMS NEEDS (SIREN) ACT FUNDING

NAEMT secured \$5 million in funding for the SIREN Act, starting in 2020. The grant program will support public and nonprofit EMS agencies in rural areas to train and recruit staff, provide education to satisfy certification requirements, and purchase critical supplies and equipment, such as PPE, naloxone, first aid kits, power stretchers and new ambulances.

### VOLUNTEER RESPONDER INCENTIVE PROTECTION ACT (VRIPA)

VRIPA allows volunteer EMS and fire personnel to receive incentives, free of federal income tax, to boost recruitment and retention at volunteer agencies. Incentives may include property tax deductions and up to \$600 per year of other types of benefits, such as clothing, stipends or retirement contributions.

### PANDEMIC AND ALL-HAZARDS PREPAREDNESS AND ADVANCING INNOVATION ACT (PAHPA)

This legislation improves the nation's preparation and response to public health threats, whether natural or man-made. The bill included several NAEMT legislative priorities, including:

- Mission Zero Act, authorizing the Assistant Secretary for Preparedness and Response (ASPR) to award grants to enable military trauma surgeons to provide trauma care at civilian trauma centers. The grants help maintain military surgical battle readiness while improving civilian access to trauma care.
- The Good Samaritan Act, which protects healthcare professionals, including EMS practitioners, from liability when serving as a volunteer during disaster response.
- Authorization for the Regional Health Care Emergency Preparedness and Response System, to create regional systems of trauma centers, hospitals, and other public and private entities.
- Increased funding for the Hospital Preparedness Program, which supports regional collaboration through the development of healthcare coalitions.

### NAEMT PARTNERS WITH U.S. NAVY ON MILITARY TRANSITION SURVEY

NAEMT's Military Relations Committee partnered with the U.S. Navy to conduct a survey of military medics, both veterans and active duty, to identify barriers to achieving civilian EMS certification and transitioning into civilian EMS jobs. Researchers from the Naval Medical Center in San Diego presented the results at the NAEMSP Annual Meeting.



# 10<sup>TH</sup> ANNUAL EMS ON THE HILL DAY

EMS professionals from around the nation gathered in Washington, D.C., on April 10 for EMS On The Hill Day. In meetings with members of Congress and their staff, EMS professionals helped members of Congress understand the vital role of EMS in the community, as well as advocated for specific legislation, including SIREN funding, the Volunteer Responder Incentive Act (VRIPA), the Workplace Violence Prevention for Health Care and Social Service Workers Act, and the Helping Emergency Responders Overcome (HERO) Act.

NAEMT first hosted EMS On The Hill Day in 2010 to bring together a diverse cross section of the nation's EMS community to speak with a unified voice to our nation's top lawmakers. We were proud to celebrate the 10<sup>th</sup> annual event in 2019, and look forward to bringing together EMS practitioners on Capitol Hill to advocate for our profession in the future!





## EMS LEGISLATOR OF THE YEAR AWARD

Sen. Dick Durbin (D-IL) was named the 2019 NAEMT EMS Legislator of the Year. Durbin introduced the SIREN Act in the Senate and is a long-time champion of high quality prehospital care.



**250**  
EMS participants

**40**  
States represented,  
plus the District of  
Columbia and  
Puerto Rico

**200**  
Meetings held  
with members of  
Congress and their  
staff

“ I’VE ATTENDED ALMOST EVERY EMS ON THE HILL DAY SINCE ITS INCEPTION. IT’S BEEN GREAT TO WATCH THIS EVENT GROW IN BOTH PARTICIPATION AND IMPACT. ”

Dr. Ritu Sahni, EMS medical director for Clackamas and Washington counties in Oregon and past-president of the National Association of EMS Physicians (NAEMSP)



## EMS ADVOCATE OF THE YEAR AWARDS

Mark Kennedy of Illinois, Dennis Russell of Maine, and Kevin Spratlin of Tennessee were the recipients of 2019’s NAEMT EMS Advocate of the Year awards. The awards recognize volunteer efforts to engage and educate elected officials, their colleagues, the wider healthcare community and the public on issues that matter to EMS.





## A LOOK BACK AT 10 YEARS OF SUCCESSFUL ADVOCACY

Numerous bills that were EMS On The Hill Day requests to Congress have been passed into law over the last decade, including:

- ✓ Dale Long Emergency Medical Service Providers Protection Act
- ✓ Medicare Ambulance Access Preservation Act
- ✓ Public Safety Spectrum and Wireless Innovation Act
- ✓ Veteran Emergency Medical Technician Support Act
- ✓ Allowing a National EMS Memorial to be established in Washington, D.C.
- ✓ Protecting Patient Access to Emergency Medications Act
- ✓ Good Samaritan Health Professionals Act
- ✓ Supporting and Improving Rural EMS Needs "SIREN" Act
- ✓ Volunteer Responder Incentive Protection Act



### NEW BIPARTISAN TEAM LEADS CONGRESSIONAL EMS CAUCUS

Rep. Debbie Dingell (D-MI) and Rep. Richard Hudson (R-NC) became the new chairs of the Congressional EMS Caucus. The EMS Caucus is a group of representatives from both parties who promote the critical role of EMS in our communities. Thanks to efforts by NAEMT members and other EMS advocates, there were 51 members in the caucus at the end of 2019.



“ WALKING  
THE HALLS OF  
CONGRESS IS AN  
EMPOWERING  
EXPERIENCE. ”

Jennifer O'Neal,  
EMS director for  
Washington-Tyrrell  
County EMS and  
Transport in Plymouth,  
North Carolina



# POSITIONS, LETTERS AND COMMENTS

NAEMT publishes statements, letters and comments to communicate our positions to lawmakers and federal agencies on proposed legislation and policies. In 2019, NAEMT provided comments on many important issues. Here is a selection:

## POSITION STATEMENTS

### EQUITABLE PAY AND BENEFITS FOR EMS

In an editorial, the *New York Times* called for New York City EMTs and paramedics to receive pay and benefits that are more on par with FDNY firefighters.

NAEMT supported the opinion of the *Times*' editorial board. In December, the NAEMT Board of Directors issued a position statement affirming that EMS practitioners' pay should be comparable to their partners in public safety and allied health occupations.

"NAEMT is committed to advocating on behalf of EMS practitioners to ensure they receive equitable compensation that reflects the value of their service to their patients, communities, states and nation."



### ACCURATE COUNTING OF THE EMS WORKFORCE

The U.S. Department of Labor's Bureau of Labor Statistics (BLS) tracks the number of people employed in various job classifications. Currently, the BLS groups EMTs and paramedics into the same



occupational classification. Volunteer EMTs and paramedics are not counted, while firefighter-EMTs and firefighter-paramedics are most likely classified solely as firefighters rather than their dual role as EMS practitioners.

All of this has led to a significant undercounting of the number of people in the EMS workforce, according to the NAEMT position statement. An accurate count is needed to ensure the U.S. is training and hiring enough EMTs and paramedics to meet the nation's needs. "The lack of an accurate count of the current U.S. EMS workforce creates a potential gap in our national security, as expectations for emergency medical response to public health emergencies

and natural or manmade disasters that are national or regional in scope are based on a belief in the EMS system's ability to respond rather than data supporting its capacity to actually do so."

### ENHANCED EDUCATION REQUIREMENTS

In 2019, a debate heated up about whether paramedics should be required to have associate degrees. The NAEMT Board of Directors published a statement in response, noting that "NAEMT believes in enhanced educational requirements for the EMS workforce that support the evolving role of EMS," and encourages EMS practitioners to seek out additional education opportunities. NAEMT called for all national EMS organizations to come together to develop a unified strategy.

## LETTERS

### EXEMPT GROUND AMBULANCE FROM SURPRISE BILLING LEGISLATION

NAEMT joined with the Congressional Fire Services Institute, the International Association of Fire Chiefs (IAFC), the International Association of Fire Fighters (IAFF) and the National Volunteer Fire Council to urge lawmakers to exempt ground ambulance services from proposed legislation that prohibits balance billing. EMS agencies are already under-reimbursed relative to the cost of providing services for the uninsured and others, and prohibitions on balance billing would put further financial strain on ground ambulance services.



### INCLUDE EMS IN NATIONAL HEALTH SECURITY STRATEGY

In a letter to the Office of the Assistant Secretary for Preparedness and Response (ASPR), NAEMT called attention to the omission of EMS from the 2019-2022 National Health Security Strategy. The National Health Security Strategy provides a vision for strengthening the nation's ability to prevent, prepare for, respond to, and recover from disasters and emergencies.

## COMMENTS



### SEEK INPUT FROM EMS BEFORE REVISING NATIONAL EMS EDUCATION STANDARDS

The National EMS Education Standards are the minimum educational objectives entry-level EMS personnel need to meet. The standards are used by accreditation organizations to evaluate EMS education curriculum. The National Highway Traffic Safety Administration (NHTSA) Office of EMS is working with the National Association of EMS Educators (NAEMSE) to revise the education standards.

NAEMT called for surveying a wide range of EMS agencies to identify areas of strength and weakness, and to determine how well current education programs are preparing the workforce to meet the demands of their job. In addition, NAEMT also provided expert input on ways to improve the proposed revisions.

### IMPROVE INTEROPERABILITY OF HEALTH INFORMATION

NAEMT submitted a comment to the Office of the National Coordinator for Health Information Technology (ONC) recommending that ONC continue to develop ways for EMS to share health information with other healthcare providers, and vice versa.



# INITIATIVES

## HELPING TO REFORM EMS PAYMENT MODELS TO BENEFIT OUR PATIENTS AND PRACTITIONERS

In 2019, NAEMT worked with federal agencies and other national EMS organizations on EMS payment reform – and had some significant successes.

Although changes are underway, EMS continues to be reimbursed primarily as a transportation provider, and is paid a fee-for-service for transporting patients to a hospital emergency department. While these reimbursements are obviously vital to supporting our nation's EMS services, the economic model has led to an undervaluing of the medical care provided by EMS practitioners.

Payment reform is a necessary step in ensuring our nation's EMS agencies have the support needed to fulfill their mission of providing excellent patient care and serving the community during times of crisis. Payment reform will also help ensure that EMS agencies have the resources to provide the compensation and safe working environment that EMS practitioners deserve.

In 2019, EMS payment reform took several important steps forward.

### ET3 MODEL ESTABLISHED

NAEMT worked with the Centers for Medicare and Medicaid Services (CMS) and the Center for Medicare & Medicaid Innovation (CMMI) to evaluate alternate EMS roles, such as treat-and-refer services, transport to alternate destinations, community paramedicine and 911 nurse triage.

This work – along with the efforts of those who have worked to advance community paramedicine – culminated with the Feb. 14 announcement of the Emergency Triage, Treat and Transport (ET3) Model. EMS agencies participating

in ET3 will receive payments from CMS for transporting patients to alternate destinations, and for providing treatment in place or via telehealth by a “qualified healthcare practitioner.” Qualified health practitioners include physicians, physician assistants, nurse practitioners and potentially other medical professionals. ET3 is scheduled to launch in 2020.

### ET3 WEBINAR OFFERED BY NAEMT, NAEMSP AND IAFC

NAEMT joined with the National Association of EMS Physicians (NAEMSP) and the International Association of Fire Chiefs (IAFC) to present a webinar explaining ET3 opportunities to agencies.

### COST COLLECTION BEGINS

As we make progress toward the goal of paying EMS for providing medical care rather than just transportation, NAEMT continued to advocate for higher reimbursement rates by Medicare and Medicaid, especially related to taking care of the uninsured, who place exceptional financial pressure on EMS agencies.

Under the Bipartisan Budget Act of 2018, ground ambulance services had to begin sharing data on costs, utilization and revenue with CMS starting in January 2020. About 25% of ambulance services have been selected to collect cost data in 2020 for a continuous 12-month period, followed by 25% the following year and so on through 2023 until all ambulance services have provided this information.

Cost data will give the EMS community the facts needed to build a strong case for higher reimbursement rates. The aggregate (combined) data will be used to create an ambulance fee schedule that reflects the true costs of providing ambulance services.



CMS's final rule on cost collection was created with input from NAEMT and other stakeholders and published in November 2019. In addition, NAEMT convened a workgroup representing a wide range of EMS provider types (fire-based, hospital-based, private, public utility model and volunteer) from different geographic areas, including urban, suburban and rural. The workgroup offered specific recommendations to CMS to ensure EMS agencies are able to comply with the new CMS rules.

NAEMT has also formed a Cost Collection Task Force to help small EMS agencies, which may not have robust data collection and billing systems in place, prepare to meet the new requirements.

# INITIATIVES

## SUPPORTING THE EMS TRANSFORMATION

NAEMT continued to help our profession drive progress toward its transformation into a fully integrated component of the healthcare continuum, providing prehospital and out-of-hospital emergent, urgent and preventive care, and reimbursed accordingly. In 2019, NAEMT focused efforts on:

- Raising awareness and educating the EMS community and stakeholders about the ET3 model, which provides new opportunities for EMS to provide alternative services.
- Providing education and support for EMS in developing community paramedicine and mobile integrated healthcare services and programs.
- Providing education to EMS practitioners on the economics of EMS, including the variety of ways in which EMS is financed, how EMS is reimbursed, and how the EMS economic model underpays EMS agencies for the care provided to patients.

### SPECIFIC PROJECTS



### HOSTING THE 2019 EMS TRANSFORMATION WORKSHOPS


During the 6-hour workshops held in Arlington, Virginia, in conjunction with EMS On The Hill Day, participants had the option of attending a workshop focusing on EMS finances or on clinical requirements for community paramedics.

### SURVEY ON NONTRADITIONAL EMS SERVICES

The survey asked EMS agencies about the nontraditional services they were offering, such as community paramedicine, mobile integrated healthcare, transport to alternate destinations, treatment on scene and referral to follow-up care in lieu of transport, and nurse triage. The results were published in early 2020.

### HOSTING THE EMS FINANCE WEBINAR SERIES

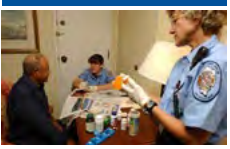
NAEMT partnered with the Academy of International Mobile Healthcare Integration (AIMHI) on a series of webinars to help EMS practitioners understand EMS finances and how it affects their jobs. The webinars each attracted several hundred participants and are available at [naemt.org](http://naemt.org). Under "Events," select "EMS Webinars" or access the webinars through Recert for continuing education credit.



**NAEMT**

National Association of  
Emergency Medical Technicians

**SURVEY ON  
NONTRADITIONAL  
EMS SERVICES**



EMS was founded on delivering 911 emergency care. But many of today's innovative EMS agencies are providing preventive and follow-up care to meet community needs, reduce healthcare costs and improve the lives of patients.

In 2019, NAEMT surveyed EMS agencies about the nontraditional services they offer. The survey received 354 responses from all types of EMS delivery models across the United States. These are the results.



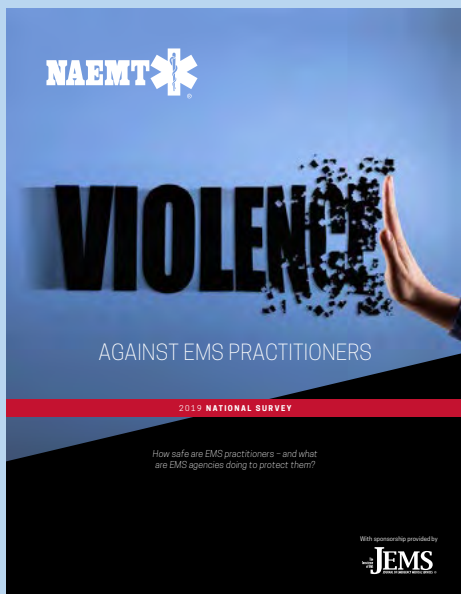
# INITIATIVES

## SUPPORTING EMS HEALTH AND SAFETY

Few things are more important to our association than the health and safety of EMS practitioners. NAEMT is committed to making sure our EMS agencies have the resources they need to ensure the physical and mental well-being of their workforce. 2019's health and safety-related initiatives included:

### NATIONAL REPORT ON VIOLENCE AGAINST EMS PRACTITIONERS

With expertise and guidance from NAEMT's EMS Workforce Committee, NAEMT surveyed EMS practitioners about the incidence of violence against EMS practitioners, perceptions of how safe they are on the job, agency policies and procedures to prevent violence, and what EMS practitioners feel should be done to stop violence. The results were published in a national report that was distributed to NAEMT members, federal agencies, members of Congress and other stakeholders.



### ADVOCATING FOR LAWS THAT PREVENT VIOLENCE

In 2019, NAEMT advocated for the Workplace Violence Prevention for Health Care and Social Service Workers Act (H.R. 1309), which was passed by the House in November. The bill is intended to curb the epidemic of violence against healthcare and social service workers, including EMS, by requiring employers to develop comprehensive workplace violence prevention plans. In 2020, NAEMT is working toward passing the bill in the Senate.

Another legislative priority was advocating for the Helping Emergency Responders Overcome (HERO) Act, which provides resources to increase recognition and treatment of post-traumatic stress in EMS practitioners and firefighters.

### CO-LEADERSHIP OF THE NATIONAL EMS SAFETY COUNCIL

NAEMT also continued to partner with the American College of Emergency Physicians (ACEP) to co-lead the National EMS Safety Council. The council, which includes representatives from 14 national EMS, fire, and safety organizations, promotes a safe and healthy work environment for EMS practitioners and their patients.



National EMS  
**SAFETY COUNCIL**



# NAEMT EDUCATION

## EXPANDED COURSE AND LEARNING OPTIONS

NAEMT education programs saw exceptional growth in 2019. Across the United States and the world, more EMS practitioners received their continuing education at NAEMT-approved training centers offering our high-quality, evidence-based, field-tested curriculum.

In 2019, nearly 135,000 students took NAEMT courses – the most ever. That's up from 114,000 in 2018 – which itself was a previous record.

Thank you to the many individuals who have contributed to the success of NAEMT education by offering your leadership, guidance and experience to develop our curriculum, establish NAEMT training centers worldwide, and introduce our courses to new groups of students.

We are grateful to the NAEMT Education Committee and members of NAEMT education program committees who lend their expertise as course authors, contributors, and reviewers. We also appreciate our affiliate faculty and state, provincial, regional and national education coordinators who raise awareness about NAEMT education and prepare new NAEMT training centers and faculty.

Your dedication to excellence in EMS education has helped us create the world's premier education program for the U.S. and international EMS community.



**134,507**

Students who took  
NAEMT courses in 2019

**20,461**

More students than 2018

**78**

Countries where NAEMT  
courses were taught

**11,254**

# of NAEMT courses  
taught

**2,569**

# of NAEMT approved  
training centers  
worldwide



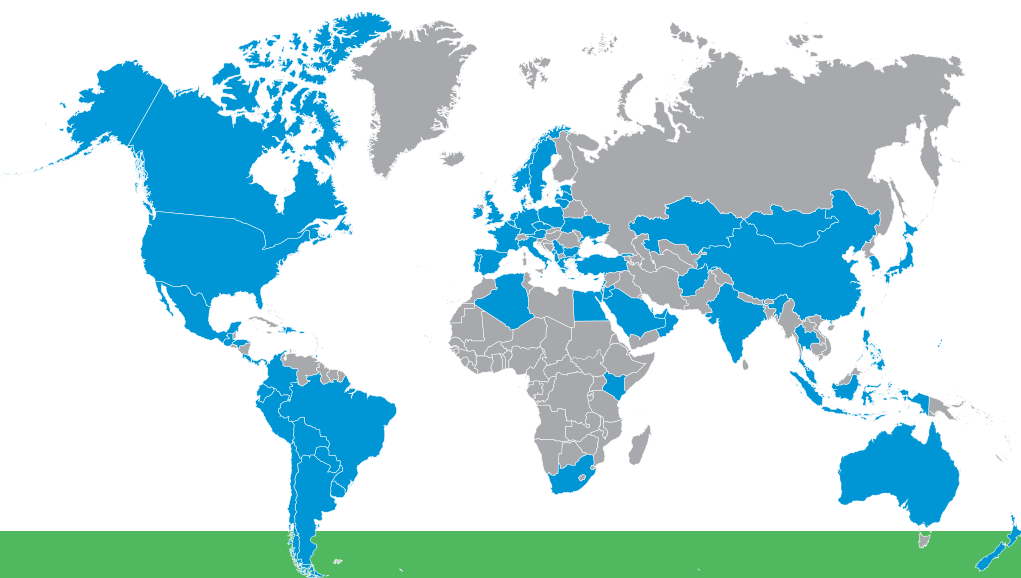


## SERVING EMS EDUCATION NEEDS AROUND THE WORLD

NAEMT translates course materials into 14 languages. In addition to English, some NAEMT courses are available in Arabic, Dutch, French, German, Greek, Italian, Japanese, Korean, Norwegian, Portuguese, Spanish, Swedish, Simplified and Traditional Chinese, and Turkish. We are continuing to make progress on providing additional translations for more courses.



17



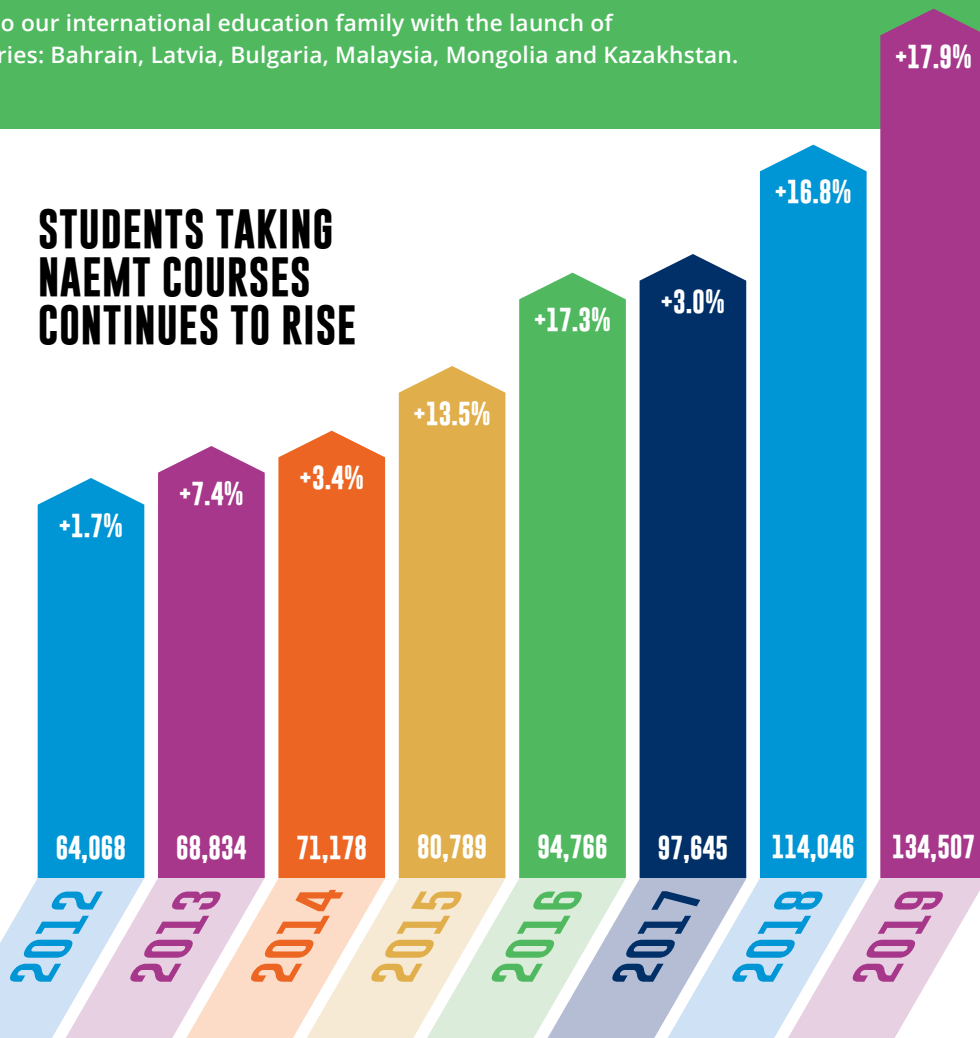
NAEMT welcomes the newest members to our international education family with the launch of NAEMT training centers in six new countries: Bahrain, Latvia, Bulgaria, Malaysia, Mongolia and Kazakhstan.

## ABOUT NAEMT EDUCATION

The mission of NAEMT education is to improve patient care through high quality, cost effective, evidence-based education that strengthens and enhances the knowledge and skills of EMS practitioners. NAEMT education emphasizes critical thinking skills to obtain the best outcomes for patients.

NAEMT and our teams of experts devote hundreds of hours to developing content and field-testing each course. Existing courses are regularly reviewed and updated, while new courses are developed to meet the evolving needs of EMS practitioners, military personnel and other healthcare and public safety professionals.

## STUDENTS TAKING NAEMT COURSES CONTINUES TO RISE



# NEW IN 2019

NAEMT published the following revised course materials:

## **ADVANCED MEDICAL LIFE SUPPORT (AMLS) 3<sup>RD</sup> EDITION TEXTBOOK**

The AMLS 3<sup>rd</sup> edition textbook features new chapters on mental health emergencies, sepsis and pharmacology. Endorsed by the National Association of EMS Physicians, Advanced Medical Life Support (AMLS) is the gold standard of education for emergency medical assessment and treatment.

## **TACTICAL EMERGENCY CASUALTY CARE (TECC) 2<sup>ND</sup> EDITION COURSE MATERIALS**

The TECC 2<sup>nd</sup> edition course manual and instructor toolkit incorporate the latest evidence-based medicine and scenarios that reflect the tactical situations civilian EMS responders are most likely to face.

## **PREHOSPITAL TRAUMA LIFE SUPPORT (PHTLS) 9<sup>TH</sup> EDITION MILITARY TEXTBOOK**

The military version of the globally recognized 9<sup>th</sup> edition PHTLS textbook contains 13 chapters written by members of the U.S. Department of Defense Committee on TCCC (CoTCCC) and leading subject matter experts to be used by instructors teaching Tactical Combat Casualty Care (TCCC). The textbook presents the latest research, best practices and lessons on treating traumatic injuries in all environments – from the battlefield to the streets.

## **PHTLS REFRESHER COURSE MATERIALS AND OPTIONAL LESSONS**

In 2019, the PHTLS 9<sup>th</sup> edition 8-hour Refresher course was published. The course helps EMS practitioners refresh their knowledge and skills to maintain proficiency.

To enable PHTLS instructors to tailor the course to meet local needs, the PHTLS Instructor Toolkit now includes four new optional lessons covering:



- Altitude Emergencies
- Heat-Related Illnesses (Hyperthermia)
- Cold-Related Illnesses (Hypothermia)
- Dive Emergencies

In March, NAEMT held its first international PHTLS instructor update, presented in Spanish in Quito, Ecuador.

## **BETA TESTING THREE NEW COURSES**

NAEMT held beta tests for three new courses – PHTLS for First Responders, Tactical Emergency Casualty Care–Law Enforcement Officers (TECC-LEO), and Critical Care Test Prep (CCTP).

PHTLS for First Responders is an 8-hour classroom course for first responders including emergency medical responders (EMR), firefighters, rescue personnel and law enforcement officers. The course trains first responders to provide the most effective trauma treatment before EMS arrives on the scene.

CCTP will help paramedics successfully take the International Board of Specialty Certifications (IBSC) Flight Paramedic or Critical Care Paramedic Certification and recertification exams.

The TECC-LEO beta test was conducted with the help of the New York Police

Department (NYPD). The course prepares law enforcement officers and other non-EMS first responders to save lives in tactical situations. The beta course was offered to approximately 700 officers in the NYPD Emergency Services Unit.

## **What is a beta test?**

After the authors develop the course materials, NAEMT faculty run the courses with EMS instructors and students. The validation process ensures that course materials are understandable, accessible and meet NAEMT standards for quality. Student and instructor feedback is then incorporated into the final course.

## **Work underway**

NAEMT courses are continually updated to reflect the latest evidence and ensure our courses are relevant, engaging and use the most innovative teaching methodologies. In 2019, we worked on several curriculum development projects, including:

- Emergency Pediatric Care (EPC) 4<sup>th</sup> edition
- Community Paramedicine Practitioner (new!)
- Review of All Hazards Disaster Response (AHDR), Geriatric Education for EMS (GEMS) and EMS Safety, by teams of subject matter experts in preparation for revision.
- NAEMT Instructor Preparation Course, 2<sup>nd</sup> edition

## **RECERT: ONLINE EDUCATION IS NEEDED NOW MORE THAN EVER**

Recert (recert.com) offers over 200 online learning modules covering a wide range of topics in EMS, including trauma, stroke, shock, infection control/PPE, pediatrics, safety, psychiatric and behavioral emergencies, pharmacology and special patient populations. Courses are typically 1 to 2 hours and can be used toward meeting recertification requirements. NAEMT partners with the Public Safety Group of Jones & Bartlett Learning on Recert.



# TRAUMA EDUCATION



## PREHOSPITAL TRAUMA LIFE SUPPORT (PHTLS)

5,433 Courses  
67,485 Students

Prehospital Trauma Life Support (PHTLS) is the world's leading continuing education program for prehospital emergency trauma care. The mission of PHTLS is to promote excellence in trauma patient management, improve the quality of trauma care and decrease mortality. PHTLS is developed by NAEMT in cooperation with the American College of Surgeons' Committee on Trauma (ACS-COT). The program emphasizes treating the complex needs of multi-system trauma patients. PHTLS promotes critical thinking as the foundation for providing quality care.



## ALL HAZARDS DISASTER RESPONSE (AHDR)

172 Courses  
1,801 Students

In its 3<sup>rd</sup> year, the number of students taking All Hazards Disaster Response (AHDR) continued to grow, both in the U.S. and internationally. AHDR teaches EMS practitioners how to respond to the many types of disaster scenarios, including natural disasters and infrastructure failings, fires and radiological events, pandemics, active shooter incidents, and other mass casualty events. AHDR educates participants on how to analyze potential threats in their area, assess available resources, and create a medical response plan that saves lives.

## TACTICAL COMBAT CASUALTY CARE (TCCC)

1,460 Courses  
16,675 Students

Tactical Combat Casualty Care (TCCC) was created by the U.S. Department of Defense (DoD) Committee on TCCC (CoTCCC) to teach evidence-based, life-saving techniques and strategies for providing the best trauma care on the battlefield. NAEMT conducts TCCC courses as specified by CoTCCC's guidelines and curriculum. TCCC, as offered by NAEMT, is the only TCCC course endorsed by the DoD Joint Trauma System and the American College of Surgeons.

## TACTICAL EMERGENCY CASUALTY CARE (TECC)

735 Courses  
10,663 Students

Tactical Emergency Casualty Care (TECC) 2<sup>nd</sup> edition curriculum covers the tactical situations civilian EMS practitioners are most likely to encounter. NAEMT's TECC course meets the guidelines established by the Committee on Tactical Emergency Casualty Care (C-TECC) and the National Tactical Emergency Medical Support Competency Domains (TEMS). Designed to decrease preventable deaths in tactical situations such as terrorist attacks, hostage scenarios and active shooter events, TECC applies lessons learned in battle to mass casualty scenarios in civilian environments.



# MEDICAL EDUCATION



## ADVANCED MEDICAL LIFE SUPPORT (AMLS)

1,763 Courses  
18,359 Students

Advanced Medical Life Support (AMLS) is the gold standard of education for emergency medical assessment and treatment. Endorsed by the National Association of EMS Physicians (NAEMSP), AMLS emphasizes the use of the AMLS Assessment Pathway, a systematic tool for assessing and managing common medical conditions with urgent accuracy. The course emphasizes the use of scene size-up, patient history, interactive group discussion on potential treatment strategies, and physical exam to systematically rule out and consider possibilities and probabilities in treating patients' medical crises.

Students may also take AMLS-Basics, a course introduced in 2018 and tailored to meet the education needs of EMTs.

In October, NAEMT held the 3<sup>rd</sup> edition AMLS Instructor Update as a preconference workshop at EMS World Expo in New Orleans. The update covered the changes to the AMLS textbook, including new chapters on sepsis, pharmacology and mental health emergencies, along with new patient simulations and other new course features.



## EMERGENCY PEDIATRIC CARE (EPC)

442 Courses  
4,528 Students

Emergency Pediatric Care (EPC) focuses on critical pediatric physiology, illnesses, injuries and interventions to help EMS practitioners provide the best treatment for sick and injured children in the field. The course stresses critical thinking skills to help practitioners make the best decisions for their young patients. Topics covered include the pathophysiology of the most common critical pediatric emergency and application of the Pediatric Assessment Triangle (PAT), a tool to help EMS practitioners rapidly and accurately assess pediatric patients.

## GERIATRIC EDUCATION FOR EMS (GEMS)

482 Courses  
3,972 Students

Geriatric Education for EMS (GEMS) provides EMS practitioners at all levels with the skills and knowledge to address the unique medical, social, environmental and communications challenges of older adults. Developed by NAEMT in partnership with the American Geriatrics Society (AGS), GEMS empowers EMS practitioners to help improve medical outcomes and quality of life for geriatric patients. Two GEMS courses – a core and an advanced course – are available. GEMS features case-based lectures, live action video, hands-on skill stations, simulation and small group scenarios to fully engage students in the learning experience.

## PSYCHOLOGICAL TRAUMA IN EMS PATIENTS (PTEP)

97 Courses  
816 Students

Psychological Trauma in EMS Patients (PTEP) teaches EMS practitioners to help alleviate patients' hidden wounds – intense fear, stress and pain – during a medical emergency. PTEP educates EMS practitioners about the biological underpinnings of psychological trauma, the short and long-term impact on the brain and body, and warning signs that a patient is experiencing extreme psychological distress. Through scenario-based interactive sessions, EMS practitioners are also taught strategies and techniques to alleviate patients' distress and help patients cope with what they're experiencing to ward off lingering effects.



# OPERATIONAL EDUCATION



## EMS SAFETY

252 Courses  
2,227 Students

EMS Safety teaches students how to protect themselves and their patients while on the job. It promotes a culture of safety and helps reduce the number of on-the-job fatalities and injuries. EMS Safety is the only national, comprehensive safety course for EMS practitioners. Its interactive format features real-life case studies and compelling discussions on current safety issues, and provides participants with a forum to share their own experiences. Critical thinking stations help build participants' risk assessment and decision-making skills.



## EMS VEHICLE OPERATOR SAFETY (EVOS)

310 Courses  
2,966 Students

With a focus on creating a culture of safe driving, EMS Vehicle Operator Safety (EVOS) draws on the most current research about specific behaviors and other hazards that lead to crashes. EVOS features case studies and analyses of both common and catastrophic collisions to challenge EMS practitioners to reconsider their preconceptions about safe vehicle operations. Instructors can easily incorporate local laws, rules and policies into the curriculum.

## PRINCIPLES OF ETHICS AND PERSONAL LEADERSHIP (PEPL)

33 Courses  
323 Students

Principles of Ethics and Personal Leadership (PEPL) provides EMS and mobile healthcare practitioners with the skills and knowledge to effectively interact with patients and their families, other medical personnel, co-workers, supervisors and the community at large. Through course presentations, dialogue, and learning activities, including written and video case studies, students explore the importance of ethics and personal leadership, identify their leadership roles in civic life as individuals, family members, professionals and members of the community, and practice the skills important to the exercise of personal, ethical leadership.

## NAEMT INSTRUCTOR PREPARATION COURSE

The NAEMT Instructor Preparation Course is a prerequisite for any EMS instructor who wishes to teach NAEMT courses. In 2019, 4,568 instructor candidates took the course, which is offered online in English and Spanish, and as a classroom course in multiple other languages.





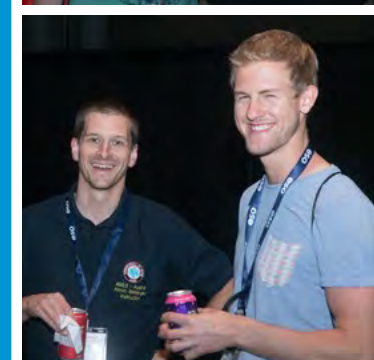
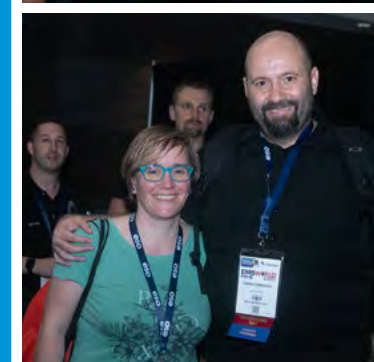


# NAEMT ANNUAL MEETING & EVENTS

During this difficult time, we take comfort in looking back at the joyous and fun times we shared in New Orleans during 2019's NAEMT Annual Meeting and Events, held in conjunction with EMS World Expo.

It is our sincere hope and belief that we will one day soon be able to come together again – to support each other, to recognize the enormous contributions EMS makes in communities around the world, to celebrate our victories and to honor our sacrifices.

We look forward to seeing you all again. In the meantime, take care of yourself, your loved ones, and each other.





# HIGHLIGHTS FROM THE ANNUAL MEETING & EVENTS

- The International Reception, to provide an opportunity for NAEMT members, faculty and EMS colleagues from Europe, Latin America, Asia and elsewhere to network, and share experiences and ideas.



- The NAEMT General Membership Meeting and Awards Presentation, where NAEMT leadership shared updates on the year's accomplishments, provided a preview of upcoming initiatives and celebrated the winners of the National EMS Awards of Excellence.



- The NAEMT Member Reception, which brought together over 300 NAEMT members and guests for an evening of catching up with old friends and meeting new ones.



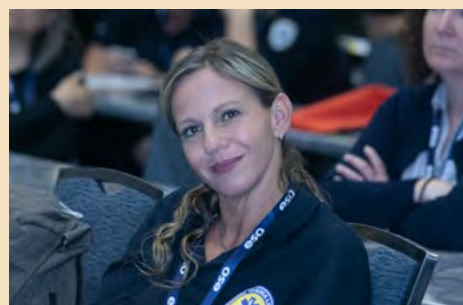
- The Affiliate Advisory Council Meeting and Luncheon, to thank our affiliates for their support and update them on the latest national and state EMS initiatives.



- NAEMT committee meetings, an opportunity for NAEMT members to sit in on meetings, participate in committee discussions and share their perspectives.



- The NAEMT Faculty Meeting and Awards Presentation, to share updates to NAEMT courses with instructors, and recognize outstanding contributions of NAEMT faculty to advance NAEMT education in the U.S. and internationally.



- The 8<sup>th</sup> annual World Trauma Symposium, featuring leading trauma experts from around the U.S. and the world. During a day of compelling presentations and panel discussions, participants heard how EMS rescuers saved the life of a young man who fell from an 80-foot cliff, heard about the lessons learned during the Pittsburgh Synagogue shooting, and received insights on how military-civilian partnerships are advancing trauma care, among other presentations.

# 2019 AWARDS

## PRESIDENTIAL LEADERSHIP AWARDS

Recipients, selected by the NAEMT president, are recognized for their outstanding efforts in support of our association.

- **Rick Ellis**, chair of the NAEMT Education Committee and NAEMT representative to the Commission on Accreditation of Allied Health Education Programs (CAAHEP) and the Committee on Accreditation for the EMS Professions (CoAEMSP).
- **Shannon Watson**, NAEMT Emergency Pediatric Care (EPC) Committee chair.
- **Dennis Wilham**, NAEMT Candidacy and Elections Committee chair.

## NATIONAL EMS AWARDS OF EXCELLENCE

The National EMS Awards of Excellence recognize those whose outstanding achievements have made a difference for their communities and the field of EMS.

- **Debby Carscadden**, Moscow, Idaho – NAEMT/Nasco Paramedic of the Year, sponsored by Nasco
- **Freya Whalen**, Clever, Missouri – NAEMT/Braun Industries EMT of the Year
- **Michael Dailey**, MD, FACEP, FAEMS, Delmar, New York – NAEMT/Bound Tree EMS Medical Director of the Year
- **Melissa Stuve**, Portland, Texas – NAEMT/Jones & Bartlett Learning EMS Educator of the Year
- **HM1 Kenneth Russell**, US Navy, Camp Lejeune, North Carolina – NAEMT/North American Rescue Military Medic of the Year
- **San Antonio Fire Department EMS**, San Antonio, Texas – Dick Ferneau Career EMS Service of the Year (Sponsor: Ferno)
- **Princess Anne Courthouse Volunteer Rescue Squad**, Virginia Beach, Virginia – Volunteer EMS Service of the Year (Sponsor: ZOLL)



## ROCCO V. MORANDO LIFETIME ACHIEVEMENT AWARD

**Dr. David Persse** was the recipient of the Rocco V. Morando Lifetime Achievement Award, recognizing his commitment, contributions and leadership in EMS. Persse is a professor of emergency medicine at Baylor University, an associate professor of emergency medicine at the University of Texas McGovern Medical School, and a tactical physician with the Houston Police Department SWAT.

## NAEMT EDUCATION SERVICE AWARDS

These awards are given to NAEMT's faculty who have advanced NAEMT education in the U.S. and internationally.

- **Vicki Gallaher**, NAEMT education coordinator for Illinois.
- **Michael Kaduce**, NAEMT affiliate faculty and author.
- **Aaron Miranda**, NAEMT affiliate faculty, California.
- **Dr. Alejandro Gomez**, NAEMT affiliate faculty, Colombia.

## SCOTT B. FRAME LECTURE AWARD

**Rep. Brad Wenstrup** (R-OH) received the Scott B. Frame Memorial Lecture Award for his presentation on the response to the shooting at the congressional baseball game in 2017. Wenstrup, a doctor of podiatric medicine (DPM) and U.S. Army Reserve officer, helped save the life of fellow Congressman Steve Scalise of Louisiana.

## SCOTT B. FRAME SERVICE AWARD

**Dave Page**, NAEMT affiliate faculty and Education Committee member, received the Scott B. Frame Service Award for his efforts to expand NAEMT education in Latin America.

## NORMAN MCSWAIN LEADERSHIP AWARD

**Dr. Warren Dorlac**, NAEMT's tactical medical director and liaison to the Committee on TCCC, received the Dr. Norman McSwain Leadership Award for his work as a U.S. military trauma surgeon.



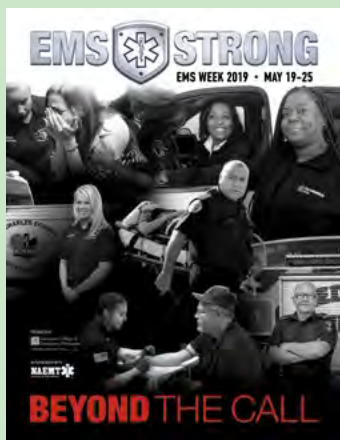


# COLLABORATIONS

Throughout the year, NAEMT joins forces with other national associations and organizations to advance important initiatives, increase awareness of projects and benefit from shared expertise. Here are a few examples of collaborations in 2019.

## CELEBRATING EMS WEEK

NAEMT partnered with the American College of Emergency Physicians (ACEP) on the EMS Strong Campaign, which encourages the celebration of EMS Week, held May 19 to 25. 2019's theme was "Beyond the Call."



## SEPSIS AWARENESS CAMPAIGN

NAEMT joined with the Sepsis Alliance to raise awareness about this life-threatening condition. On behalf of the Sepsis Alliance, NAEMT conducted a pediatric sepsis awareness survey, created an educational resource library on our website, and offered a sepsis learning module on Recert.



## GET AHEAD OF STROKE WEBINAR

NAEMT hosted a Get Ahead of Stroke webinar in April to share best practices on identifying stroke in the prehospital environment. The webinar was presented in partnership with the Society of NeuroInterventional Surgery, with a grant from the Medtronic Foundation. Dr. Craig Manifold, NAEMT medical director, also participated in a #StrokeCareChat on Twitter, hosted by the Get Ahead of Stroke Campaign.

## PREHOSPITAL TXA USE SURVEY

NAEMT assisted the Warren Alpert Medical School of Brown University and the Department of Emergency Medicine at Rhode Island Hospital with a survey of EMS providers about the prevalence of EMS protocols for tranexamic acid (TXA) use to treat hemorrhage.

## AMBULANCE TODAY

NAEMT provides an article for each issue of *Ambulance Today*, a quarterly magazine for EMS practitioners published in the United Kingdom.

## ASSISTING THE SOCIETY FOR AIRWAY MANAGEMENT

NAEMT participated in a multi-organizational initiative led by the Society for Airway Management to raise awareness and prevent complications associated with unplanned extubation in the prehospital environment.



# SUPPORTING NAEMT MEMBERS THROUGH SCHOLARSHIPS

Eight NAEMT members were awarded scholarships in 2019 to further their education and careers.

## EMERGENCY RESPONDER TO EMT (UP TO \$500)

Joseph Gelfand, Lakewood, New Jersey

## EMT TO PARAMEDIC (UP TO \$5,000)

Drew-Rashad Jeffries, San Francisco, California  
Erica Keim, Watsonstown, Pennsylvania  
Justin Devaraj, Huntington Station, New York  
Angelo Manning, South Setauket, New York

## ADVANCED EDUCATION FOR PARAMEDICS (UP TO \$2,000)

Jonathan Coyle, Tomball, Texas  
Kevin Nutt, Spring, Texas

## NAEMT-COLUMBIA SOUTHERN UNIVERSITY SCHOLARSHIP

Jessica Spradley, Gaston, South Carolina

## NAEMT SUPPORTED THE WORK OF SEVERAL ORGANIZATIONS

through financial contributions and raising awareness through articles and other communications to our membership. In 2019, we provided support to the EMS Museum, the Prehospital Care Research Forum (PCRF) and sponsored the National EMS Memorial Service family breakfast. Several board members attended the breakfast.

# MEMBER BENEFITS

NAEMT members can enjoy discounts and special offers on a variety of products and services. In 2019, we continued to enhance our member-only benefits, with these exciting new programs and discounts:

- 25% discounts on two online courses: First Responder Support & Resilience and Rescue D: Meeting the Needs of Patients with Disabilities.
- 24% discount on cellular service through AT&T, up to 55% savings on FedEx shipping costs and 20% discount on access to telemedicine through Live MD for members and their families through our partnership with Savvik Buying Group.

## EDUCATION & TRAINING

- \$125 discount on registration for EMS World Expo.
- \$100 off Gold or Silver registration to EMS Today.
- 20% off NAEMT instructor resources from Jones & Bartlett Learning Public Safety Group.
- 15% off Recert.com online courses.
- 15% tuition discount on online classes with Columbia Southern University.
- 30% off Health Care Provider CPR Interactive online CE program from Jones & Bartlett Learning Public Safety Group.
- 30% off eACLS online CE program from Jones & Bartlett Learning Public Safety Group.
- 30% off on STEMI Recognition course from Apex Innovations.
- Voucher for up to \$15 to apply to any NAEMT continuing education provider course.
- Exclusive NAEMT scholarship opportunity for online degree program with Columbia Southern University.
- Education scholarship eligibility to advance your EMS career or complete your degree.

## APPAREL & GEAR

- Up to 40% discount on select 5.11 Tactical merchandise.
- 20% or more off WorldPoint Trauma EC2 Training Kits.
- 30% off Flying Cross apparel.
- 10% off Budget Outfitter apparel and gear.
- 10% off Tac-Med gear.

## PUBLICATIONS & SUBSCRIPTIONS

- Free *NAEMT News* quarterly newsletter.
- Free *NAEMT Pulse*, monthly e-newsletter.
- 60% off *Prehospital Emergency Care* journal.
- 15% discount on *Journal of Special Operations Medicine* publications.
- Member Portal access on the NAEMT website.
- Email alerts and information on important EMS issues.

## TECHNOLOGY & ELECTRONICS

- Dell discounts and specials on computers, electronics and accessories.
- 20% off Skyscape EMS mobile apps.
- Members-only package on MedicAlert emergency medical information and identification services.
- 15-20% discount from Techline Technologies on simulation and training aids.

## PROFESSIONAL & PERSONAL

- \$10,000 in Accidental Death & Dismemberment insurance coverage.
- Up to 80% off on over 93,000 products at Office Depot or OfficeMax.
- Eligibility to vote in the NAEMT Board of Directors elections.
- Eligibility to serve on an NAEMT Committee.
- Student loan refinancing at competitive interest rates for healthcare professionals from Laurel Road Bank. Qualifying NAEMT members receive a \$300 sign-on bonus.

## TRAVEL & ENTERTAINMENT

- Complimentary HotelEngine membership for an average of 26% off public rates at more than 150,000 hotels globally.
- Up to 20% off the best available rate at Wyndham hotels.
- Up to 30% off rental cars from Hertz and free Hertz #1 Club Gold membership.
- 7% off base rates on car rentals from Dollar/Thrifty.
- Free perks and discounts on travel, tickets for movies, theme parks, sporting events, concerts, and more from Entertainment Benefits Group.

## AGENCY BENEFITS

We also offer a package of benefits to EMS agencies that choose NAEMT agency membership. Each agency membership includes 10 individual memberships with full benefits, and additional members may be added at group pricing. In addition, agencies receive discounts and special offers.

- Paid membership to the Savvik Buying Group.
- Up to 33% off retail price on EMS uniforms from Red the Uniform Tailor.
- Discounts on products and services from Mac's Lift Gate.
- 20% off Page, Wolfberg & Wirth products.
- Up to 45% off Keurig Machine and K-Cup packages from Better World Brands.
- 10% off (up to \$2,500) on a single purchase from EMS Innovations line of emergency medical supplies, disaster mitigation products, and personal protection, hazmat and response recovery products.
- Up to a 25% off General Communications portable and mobile two-way radios and pagers.
- Discounts on AEDs from Cardiac Science: Powerheart G3 AED Pro Package - \$1,999 (retail \$3,245); Powerheart G3 AED Plus Package - \$1,345 (retail \$2,095). Package includes two sets of adult pads, carry case, ready kit and battery.
- 35% off all ClearCollar fully transparent non-adjustable and adjustable adult and pediatric cervical immobilization extrication collars, for a savings of at least \$130 per case.
- 10% off each month on Certified Ambulance Group billing services (up to \$3,000 within a year).
- 20% off AmbuTrak on barcode printing and barcode scanning equipment for its Inventory & Asset Management Services.
- 10% off CentreLearn Standard or CentreLearn Complete Learning Management system or an annual group subscription to the NAEMT online learning system powered by CentreLearn (up to \$1,500).
- 20% discount on simulation and training aids, and 10% discount below MSRP for Tac-Med gear from Techline Technologies.



# FINANCIAL STATEMENTS

## STATEMENTS OF FINANCIAL POSITION *For the Years Ended December 31, 2019 and 2018*

		2019	2018
<b>ASSETS</b>			
	Cash	\$ 386,619	\$ 423,809
	Accounts Receivable, Less Allowance for Uncollectible Amounts of \$6,000 in 2019 and 2018	261,433	307,657
CURRENT ASSETS	Prepaid Expenses	35,610	35,741
	Total Current Assets	\$ 683,662	\$ 767,207
	Property, Furniture and Equipment, at Cost, Net	\$ 321,058	\$ 305,709
OTHER ASSETS	Investments	2,789,294	2,297,255
	Utility Deposits	595	595
	Total Other Assets	\$ 3,110,947	\$ 2,603,559
	<b>Total Assets</b>	<b>\$ 3,794,609</b>	<b>\$ 3,370,766</b>
<b>LIABILITIES AND NET ASSETS</b>			
	Accounts Payable	\$ 88,659	\$ 72,342
	Accrued Liabilities	51,812	37,011
CURRENT LIABILITIES	Unearned Membership Dues	219,861	221,966
	Unearned Corporate Sponsorships	129,858	110,695
	Tenant Deposits	1,100	1,100
	Total Current Liabilities	\$ 491,290	\$ 443,114
NET ASSETS	Without Donor Restrictions	3,303,319	2,927,652
	<b>Total Liabilities and Net Assets</b>	<b>\$ 3,794,609</b>	<b>\$ 3,370,766</b>

## STATEMENTS OF ACTIVITIES *For the Years Ended December 31, 2019 and 2018*

		2019	2018
<b>SUPPORT AND REVENUES</b>			
	Educational Programs and Royalties	\$ 2,177,948	\$ 1,931,871
	Membership Dues	411,407	406,389
	Conferences	160,838	172,210
	Corporate Sponsors	204,538	140,979
	Miscellaneous	5,500	6,500
	<b>Total Support and Revenues</b>	<b>\$ 2,960,231</b>	<b>\$ 2,657,949</b>
<b>EXPENSES</b>			
	Educational Programs	\$ 153,748	\$ 131,587
	Conferences	172,779	178,047
PROGRAM SERVICES	Publications	61,006	58,272
	Awards	5,675	4,583
	Contributions	18,000	10,500
	Organizational Dues	14,610	5,610
SUPPORTING SERVICES	Administrative and General	1,922,620	1,721,639
	Membership Maintenance and Promotion	531,242	510,390
	<b>Total Expenses</b>	<b>\$ 2,879,680</b>	<b>\$ 2,620,628</b>
	Change in Net Assets From Operations	\$ 80,551	\$ 37,321
	Investment Return, Net	295,116	( 56,432)
	<b>Change in Net Assets</b>	<b>\$ 375,667</b>	<b>(\$ 19,111)</b>
	Net Assets at Beginning of Year	2,927,652	2,946,763
	<b>Net Assets at End of Year</b>	<b>\$ 3,303,319</b>	<b>\$ 2,927,652</b>



## ABOUT NAEMT

Formed in 1975 and more than 83,000 members strong, the National Association of Emergency Medical Technicians (NAEMT) is the only national association representing the professional interests of all emergency and mobile healthcare practitioners, including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners. NAEMT members work in all sectors of EMS, including government agencies, fire departments, hospital-based ambulance services, private companies, industrial and special operations settings, and in the military.

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