



2020



AN HONOR TO SERVE THE EMS WORKFORCE



National Association of Emergency Medical Technicians

Our Mission

The mission of the National Association of Emergency Medical Technicians (NAEMT) is to represent and serve emergency and mobile healthcare practitioners, including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners.

Our Values

We believe that EMS is a distinct and essential service to the public and a fundamental component of our nation's emergency response and healthcare systems.

We believe that all patients deserve high quality and safe medical care delivered by qualified EMS professionals.

We believe that all EMS professionals deserve a safe, healthy and respectful work environment.

We believe that EMS is uniquely positioned to support our nation's healthcare transformation by assessing, treating and navigating patients to the right care, in the right place, at the right time.

We believe that each community should determine the EMS delivery model(s) that best meets their needs and resources.

We believe that collaboration within the EMS profession and within the larger healthcare community is essential to addressing the key challenges in delivering high quality EMS.

We believe that all EMS professionals deserve adequate and equitable compensation.

We believe that professional education, national education standards and research are essential to the consistent delivery of high quality, evidence-based EMS.

We shall represent the views and concerns of all EMS professionals regardless of delivery model.

We shall conduct all NAEMT business with integrity and transparency, and adhere to the ethical standards of our profession.

Our Vision

NAEMT will measurably advance the EMS profession through activities that:

- Develop tools for EMS agencies and professionals to improve patient care and outcomes, and improve the work environment in which EMS is practiced;
- Increase access to quality education for all EMS agency personnel;
- Help develop an infrastructure to implement EMS quality improvement; and
- Support evidence-based EMS research.



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From the President



Determination. Grit. Courage. These are just a few of the words that come to mind when we think of the service that EMS practitioners provided to their communities in 2020.

Since our inception in 1975, NAEMT has been dedicated to supporting the professional interests of all EMS and mobile healthcare practitioners. Regardless of the type of EMS agency you work for, NAEMT is committed to ensuring that you have the resources to perform your job safely and effectively, and the educational opportunities that offer the knowledge and training required to do your best for your patients.

As our profession grappled with the unprecedented challenges and disruptions of COVID-19, we felt the weight and urgency of that commitment to our members and our profession even more deeply.

At the federal level, we were relentless in advocating for support for EMS practitioners – from ensuring priority access to PPE and COVID-19 vaccines, to fighting for reimbursement for transport to alternative destinations and treatment in place, so that payments better reflect the actual services provided by EMS.

Recognizing the obstacles that the pandemic caused for EMS continuing education, we developed new ways to assist NAEMT training centers and instructors, by expanding virtual course options and supporting innovative and safe ways to conduct skills training and testing. For our members, we also offered free continuing education opportunities, through 16 webinars on topics as diverse as prehospital pharmacology to recognizing and treating shock to global perspectives on the COVID-19 response, presented by EMS leaders and clinical experts.

COMING TOGETHER, WHILE STAYING APART

Even during times of social distancing and crisis, the NAEMT Board of Directors felt that it was important that we find ways to come together, continue to connect with one another and stay up-to-date on the latest advances in patient care.

We held our association's first virtual General Membership Meeting and Awards Presentation. We missed seeing everyone in person, but the virtual format allowed us to bring our members up-to-speed on NAEMT initiatives at a time when their support is so incredibly vital, and to celebrate the best of our profession. We also held the first virtual World Trauma Symposium. The remote format made it easier for participants from around the world to participate in this stellar learning event.

Through it all, we continued to be inspired by you – our members. In caring for the sick with skill and compassion, each and every one of you contributed to making people feel better on their worst days, to being there for people in their greatest time of need, and demonstrating to the public why being a paramedic or an EMT is among the noblest of professions.

As we look to 2021, we are gratified to see there are signs of hope. EMS practitioners are getting vaccinated and vaccinating their communities. There is optimism that soon everyone will be able to obtain a vaccine. We are far from done. But there is reason to believe in a better future.

Thank you for the opportunity to serve you. We are humbled by your dedication to your patients, grateful for your service to your communities, and honored that you have chosen to be a part of NAEMT.

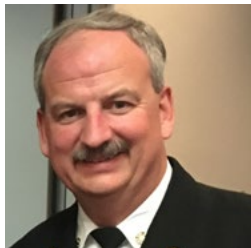
Matt Zavadsky, MS-HSA, NREMT
NAEMT President

2020 Leadership

The Board of Directors is made up of volunteers elected by NAEMT members to lead the association in carrying out its mission. Board members generously give their time and expertise to set NAEMT priorities and contribute to NAEMT initiatives and projects.



Matt Zavadsky
President



Bruce Evans
President-Elect



Troy Tuke
Secretary



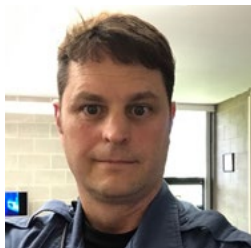
Terry David
Treasurer



Dennis Rowe
Immediate Past-President



Robert Luckritz
Region I Director



Bryan Nelson
Region I Director



Susan Bailey
Region II Director



William Tatum
Region II Director



Jason Scheiderer
Region III Director



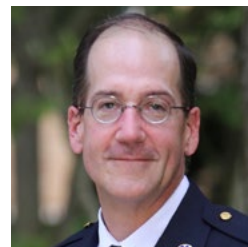
Deborah Von Seggern-Johnson
Region III Director



William "Bill" Justice
Region IV Director



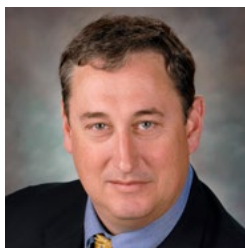
Karen Larsen
Region IV Director



Jonathan Washko
At-Large Director



Chris Way
At-Large Director



Craig Manifold, DO
Medical Director

Membership

During an ordinary year, EMS practitioners are called to alleviate pain, calm fears, treat injuries, show compassion when it's most needed – or even to save a life.

2020 was no ordinary year. In big cities and small towns, EMS practitioners not only responded to the strokes, heart attacks and injuries that they face in normal times – they also served on the front lines of a devastating pandemic with a scope and impact we have not seen in over a century.

Whether responding to 911 calls or taking on new roles – serving as contact tracers, helping to staff nursing homes, providing COVID-19 testing and vaccinations – EMS practitioners stepped up to serve the community in remarkable ways. Our entire nation benefitted from their dedication, skill and service – and so did NAEMT.

The support of our members is what enables NAEMT to advocate for more resources from Congress and the administration, to prepare our workforce to respond to whatever comes their way, and to have a voice when laws and regulations are made that impact our profession.

To those of you who volunteered your time to serve the association, who sent emails and made calls to elected officials in our advocacy campaigns, who shared your experiences and insights in our polls – thank you for your service to your profession.

To those of you who valiantly represented the EMS profession in your community during a time of unthinkable crisis, thank you for your tremendous service to your patients.



66,765

Total # of NAEMT members

50,885

Introductory members

15,880

Full NAEMT members –
a 27% increase from 2019

93

Agency members

THANK YOU!

To the leaders of EMS agencies who chose agency memberships, enabling more members of their team to access the benefits of being an NAEMT member.

To the NAEMT Membership Committee and NAEMT Membership Coordinators who make sure their colleagues know about the benefits of joining NAEMT and about the work of our association on behalf of EMS.

To all of our NAEMT members, whose work every day continues to demonstrate to our nation why EMS is an indispensable component of healthcare and a vital public service.

Committees

NAEMT committees work on important NAEMT projects and initiatives. Committees are involved with our association's governance and administration, develop and support our education programs, and advocate on the issues that impact our profession. NAEMT recognizes and appreciates their time, effort and support.

ADVOCACY

Troy Tuke, *Chair*

ADVANCED MEDICAL LIFE SUPPORT

Jeff Messerole, *Chair*

CANDIDACY AND ELECTIONS

Dennis Wilham, *Chair*

EDUCATION

Rick Ellis, *Chair*

EMS TRANSFORMATION

Matt Zavadsky, *Chair*

EMS DISASTER PREPAREDNESS

Terry David, *Chair*

EMS WORKFORCE

Sean Britton, *Chair*

EMERGENCY PEDIATRIC CARE

Shannon Watson, *Chair*

FINANCE

Terry David, *Chair*

LEADERSHIP DEVELOPMENT

Dennis Rowe, *Chair*

MEMBERSHIP

Chris Way, *Chair*

MILITARY RELATIONS

Dr. Craig Manifold, *Chair*

NAEMT EMS PAC

Bruce Evans, *Chair*

PREHOSPITAL TRAUMA

Dennis Rowe, *Chair*

REGIONAL EUROPEAN EDUCATION

Patrick Wick, *Chair*

LATIN AMERICAN REGIONAL EDUCATION

Elkin Fuentes, *Chair*

Tribute to Dr. Manifold



NAEMT and the EMS community lost an EMS luminary and a cherished friend with the death of Dr. Craig Manifold in September. A retired brigadier general who served in the U.S. Air Force and the Texas National Guard, he was the recipient of numerous awards for his military service. He is deeply missed. "Dr. Manifold's profound impact on the EMS profession cannot be overstated – his legacy will live on through the numerous educational programs he's helped develop and implement, as well as his example of service to others," said Matt Zavadsky, NAEMT president.

INITIATIVES

Fighting for Resources to Sustain and Protect EMS During COVID-19



As soon as the gravity of the COVID-19 pandemic became clear in early 2020, NAEMT moved to quickly shift our advocacy focus to fighting for resources – including equipment, training and financial support – necessary to bolster front-line response.

With events such as EMS On The Hill Day cancelled, NAEMT deployed other advocacy strategies, such as online advocacy campaigns, surveys of EMS managers and practitioners, media outreach and letters to Congress and key federal agencies, to raise public awareness and reach decision-makers.

Collaborating with other national organizations, notably the International Association of Fire Chiefs (IAFC), International Association of Firefighters (IAFF), and the American Ambulance Association (AAA), was also an important element of our strategy. Working hand in hand with other organizations on a range of legislative and other initiatives amplified our message and helped ensure decision-makers understood EMS needs.

34,000

Emails sent to elected officials using NAEMT's Online Legislative Service in 2020

14,054

Emails sent to members of Congress asking for support to sustain and protect EMS during the pandemic

7,861

Emails sent to Congress asking for EMS inclusion in the COVID relief bill

7,488

Emails sent to Congress asking for direct support for EMS during the pandemic

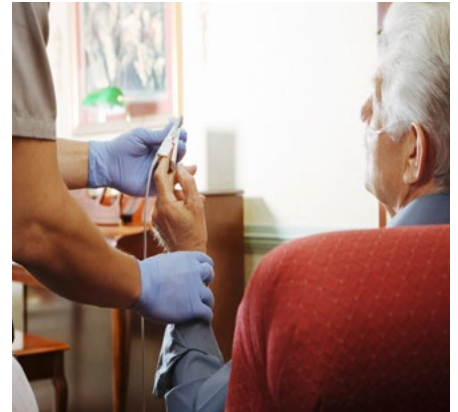
Supporting EMS During the Pandemic

2020 ADVOCACY WINS



PRIORITIZATION OF EMS PRACTITIONERS FOR COVID-19 TESTING AND VACCINE DISTRIBUTION

With lives on the line, NAEMT strongly advocated for priority EMS access to PPE, COVID-19 testing and vaccinations. In April, the CDC elevated first responders to a higher level priority for PPE and COVID-19 testing. As COVID-19 vaccines rolled out at the end of 2020, EMS practitioners were in the highest priority tier in almost all states, and in most states, are participating in administering the vaccines.



RELIEF FOR AMBULANCE SERVICES

The \$900 billion COVID-19 relief bill passed by Congress and signed into law Dec. 27 included \$3 billion for additional relief for all Medicare providers – including ambulance services – through the Provider Relief Fund. This \$3 billion was in addition to the relief funds distributed earlier in the pandemic to ambulance services through the CARES Act.

BUILDING SUPPORT FOR PAYMENT FOR TREATMENT IN PLACE (TIP)

NAEMT continued to build support in Congress for EMS to receive reimbursement for providing care on scene, rather than tying reimbursement exclusively to transports.

As COVID-19 cases rose, EMS agencies across the nation rapidly developed and implemented treatment in place protocols as requested by federal agencies, state health departments and hospitals. Yet no provisions were made to reimburse EMS for providing care in patients' homes.



PAYMENT FOR TRANSPORT TO ALTERNATIVE DESTINATIONS

The Centers for Medicare & Medicaid Services (CMS) began reimbursing ground ambulance providers for transporting patients to alternate destinations, which enabled EMS to help conserve hospital capacity for the sickest patients in hard hit areas.

In February 2021, Senators Bill Cassidy, MD, (R-LA) and Catherine Cortez Masto (D-NV) introduced legislation to allow Medicare reimbursement for treatment in place during the COVID-19 public health emergency.

Advocating for EMS During COVID-19

HOW WE DID IT

NAEMT led a multi-pronged effort to secure funding, resources and recognition for EMS practitioners and agencies responding to the COVID-19 crisis.

LETTERS AND COMMENTS

NAEMT sent numerous letters to the White House, federal agencies and Congressional leaders, alerting them about the urgent need for PPE, priority COVID-19 testing, and financial support for EMS during COVID-19.

MEDIA OUTREACH

NAEMT issued a press release and op-eds to draw attention to urgent issues. NAEMT President Matt Zavadsky was interviewed by The Wall Street Journal, U.S. News and World Report, MSNBC, NBC Nightly News and Full Court Press with Greta Van Susteren.



COVID-19 IMPACT SURVEYS

NAEMT conducted several surveys with EMS agency leaders and practitioners to understand the impact of COVID-19. April survey results indicated many agencies were in deep financial distress, and were shared with Congress to illustrate the urgency of acting on behalf of EMS. Follow-up surveys asked whether EMS agencies were taking patients to alternative destinations, and the impact of COVID-related staffing shortfalls.

ONLINE ADVOCACY CAMPAIGNS

Over 34,000 NAEMT members and supporters reached out to their Congressional representatives to ask for support for EMS in the COVID-19 relief packages using the Online Legislative Service.

COVID-19 RESOURCE LIBRARY

NAEMT compiled the best EMS COVID-19 resources and made them available on the NAEMT website. The resource library also included a list of discounted and free products and services offered to first responders by a range of companies, including hotels, retail stores and restaurants.



THANK YOU!

To the members of NAEMT's Advocacy Committee for providing leadership and volunteering their time to educate and inform elected officials about the need for EMS COVID-19 relief and resources.

To NAEMT Advocacy Coordinators, who raise awareness and build support among their colleagues for NAEMT advocacy initiatives.

To all who participated in our email advocacy campaigns – your support makes a difference!

Celebrating 2020's Other Advocacy Victories

Although COVID-19 got much of the attention, NAEMT also continued to advocate for other laws that enhance the working conditions, pay, quality of safety and training, and preparedness of the EMS workforce. In 2020, EMS celebrated several legislative advances.



SIREN ACT FUNDING

NAEMT successfully advocated for \$5 million in federal appropriations for the Supporting and Improving Rural EMS Needs (SIREN) Act. The grants support rural public and nonprofit EMS agencies in recruiting, training and equipping staff.



EMS COUNTS ACT OF 2020 INTRODUCED

The bipartisan EMS Counts Act of 2020 (H.R. 8592), which will address the chronic undercounting of paramedics and EMTs in U.S. labor statistics, was introduced by Reps. Susan Wild (D-PA) and Fred Keller (R-PA) in October. The bill, which is supported by numerous national EMS and fire organizations, ensures that the federal government collects accurate, comprehensive data on the quantity, location, and training of first responders.



EMS REPRESENTATION ON GROUND AMBULANCE AND PATIENT BILLING ADVISORY COMMITTEE

The No Surprises Act, passed at the end of 2020 to curtail surprise medical billing, establishes an advisory committee to review options for improving transparency in the disclosure of charges and fees for ground ambulance services. Two EMS industry representatives – a state EMS official and a paramedic/EMT – will be appointed to the advisory committee.



VOLUNTEER RESPONDER INCENTIVE PROTECTION ACT (VRIPA) MADE PERMANENT

VRIPA allows volunteer EMS and fire personnel to receive nominal incentives, free of federal income tax. Incentives are used to boost recruitment and retention at volunteer agencies. Incentives may include property tax deductions and up to \$600 per year of other types of benefits, such as clothing, stipends or per-call payments. VRIPA was made permanent at the end of 2020.

INITIATIVES

Raising Awareness about EMS as Vaccinators

One of the obstacles in getting the U.S. population vaccinated quickly was a lack of vaccinators. Initially, few public health departments or elected officials considered EMS practitioners for the role.

NAEMT raised awareness about using EMS practitioners as vaccinators through articles published in *NAEMT News* and on our website, and a report, "Utilization of EMS to Support COVID Vaccination." The report, based on a national survey, was presented to the National Governors Association in September.

In addition, NAEMT's online COVID-19 Resource Library includes a compilation of vaccine guidance documents for EMS.



Publication: What is EMS?

NAEMT's "What is EMS?" brochure is a free resource to help EMS practitioners communicate with elected officials, community leaders and other stakeholders in the business and healthcare sectors. The brochure covers the fundamentals of EMS operations, services, finances and staffing, and can be downloaded at naemt.org.

Letters, Positions and Comments

Although COVID-19 took center stage, NAEMT continued to work on other issues impacting EMS.

- ✓ In a letter, letting the House Transportation and Infrastructure Committee and the Senate Commerce, Science and Transportation Committee know that NAEMT opposes legislation to allow bigger, heavier trucks on U.S. highways, which threaten the safety of EMS crews.
- ✓ Commenting on the final proposed revisions to the National EMS Education Standards, noting that the standards fail to define the knowledge, skills and behaviors required to deliver quality EMS patient care, and recommending how to remedy this.
- ✓ Providing recommendations to the Senate Health Committee, which issued a whitepaper "Preparing for the Next Pandemic," about how EMS could help the U.S. be better prepared for the next infectious disease outbreak.
- ✓ In a letter, recommending to the National Highway Traffic Safety Administration (NHTSA) that the 911 DataPath Initiative, which seeks to develop a nationwide 911 data system, include EMS representation.
- ✓ Commenting to the Federal Emergency Management Agency (FEMA), to remind the agency of the full scope of EMS capabilities in disaster and crisis response, and urging inclusion of all EMS capabilities into National Incident Management System (NIMS) resource typing definitions. Resource typing definitions are used when mobilizing resources.
- ✓ In a letter, letting the Drug Enforcement Agency know that NAEMT objects to proposed regulations requiring a medical director's signature on standing orders for administering controlled substances because it will cause treatment delays.
- ✓ Issuing a position statement on the "Principles of EMS Continuing Education," in which the NAEMT Board affirmed the need for continued competence – that is, the ongoing acquisition and application of knowledge, decision-making, psychomotor and interpersonal skills expected of an EMS practitioner.
- ✓ In a letter and in meetings, making the Biden-Harris presidential transition team aware of urgent EMS needs.

2020 National EMS Advocacy Awards



NAEMT LEGISLATOR OF THE YEAR

Sen. Pat Roberts (R-Kansas) was selected as NAEMT's Legislator of the Year for his longstanding commitment to supporting EMS, particularly in rural areas. Roberts retired in January 2021.

NAEMT ADVOCATE OF THE YEAR AWARDS

NAEMT's annual Advocate of the Year awards recognize EMS practitioners whose grassroots advocacy engages, educates and inspires others to take action. 2020's recipients were Daniel Owens of Texas, Aidan O'Connor of New York, and Brian Oftedal of California.



NAEMT EDUCATION

Greater Flexibility, More Virtual Learning Options

The pandemic posed enormous challenges for everyone involved with EMS education, including students, faculty and training centers. To support and facilitate EMS education, NAEMT worked with our education leaders to:

- Publish pandemic education guidelines for NAEMT training centers and faculty to allow them to adapt our education courses in light of COVID-19.
- Assist NAEMT instructors with adapting to virtual teaching.
- Expand virtual learning opportunities for EMS practitioners.



FOR NAEMT TRAINING CENTERS: PANDEMIC EDUCATION GUIDELINES

In March 2020, NAEMT published the "Pandemic Operations Plan for Conducting NAEMT Courses," a guide for NAEMT training centers in offering courses virtually and providing skills training and testing in innovative and safe ways. NAEMT also granted educators a temporary waiver on the requirement to teach a minimum number of NAEMT courses to maintain instructor eligibility, and allowed for virtual monitoring of new instructor candidates.

FOR NAEMT FACULTY: TRAINING IN VIRTUAL TEACHING BEST PRACTICES

To assist educators with implementing distance learning, NAEMT Affiliate Faculty David Page, Felix Marquez and Michael Kaduce presented a webinar in April on best practices and tips for conducting courses virtually. In August, a second webinar featuring EMS educators and students from Central New Mexico Community College demonstrated the latest methodology for engaging students and integrating visual content into virtual courses.

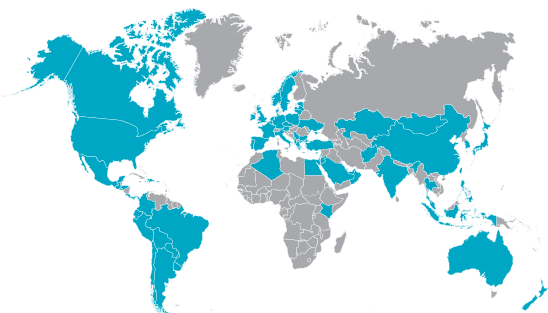
FOR EMS PRACTITIONERS: EXPANDED VIRTUAL LEARNING OPPORTUNITIES

With the need for social distancing and restrictions on in-person gatherings, NAEMT adapted our education programs to a virtual format and created new courses to meet virtual training needs. Highlights included:

- The first-ever virtual World Trauma Symposium and preconference workshops in Critical Care Test Prep (CCTP) and Geriatric Education for EMS (GEMS) at EMS World Expo.
- The development of a Virtual Refresher Series for recertification.
- 15 webinars led by nationally recognized experts, offering free CE credit for NAEMT members.

SERVING EMS EDUCATION NEEDS AROUND THE WORLD

NAEMT translates course materials into 13 languages. In addition to English, some NAEMT courses are available in Arabic, Dutch, French, German, Greek, Italian, Japanese, Korean, Portuguese, Spanish, Swedish, Simplified and Traditional Chinese, and Ukrainian. We are continuing to make progress on providing additional translations for more courses.



Unsurprisingly, pandemic disruptions led to a year-over-year drop in students taking NAEMT courses and courses offered. However, in a positive sign, enrollment began to pick up toward the end of 2020.

95,900

Students who took NAEMT courses in 2020

76

Countries where NAEMT courses are taught

9,246

NAEMT courses taught

15,477

NAEMT instructors worldwide

2,535

NAEMT training centers worldwide

ABOUT NAEMT EDUCATION

The mission of NAEMT education is to improve patient care through high quality, cost-effective, evidence-based education that strengthens and enhances the knowledge and skills of EMS practitioners. NAEMT education emphasizes critical thinking skills to obtain the best outcomes for patients.

NAEMT and our teams of experts devote hundreds of hours to developing content and field-testing each course. Existing courses are regularly reviewed and updated, while new courses are developed to meet the evolving needs of EMS practitioners, military personnel and other healthcare and public safety professionals.

Thank you to all of those who have contributed to the success of NAEMT education!

THANK YOU!

We are grateful to the NAEMT Education Committee and members of NAEMT education program committees whose expertise as course authors, medical directors, contributors and reviewers have helped to create the highest quality EMS education programs for the U.S. and international EMS communities.

Thank you as well to NAEMT affiliate faculty and state, regional and national education coordinators. These valued members of the NAEMT education team facilitate the growth of NAEMT education programs, ensuring that their EMS colleagues from around the U.S. and world have access to the knowledge and training that enable them to provide the safest, most effective patient care.

Webinar Series

Launched in early 2020 and continuing throughout the year, NAEMT's Webinar Series kept our members up-to-date on the latest clinical, operational and economic aspects of the COVID-19 response, as well as a wide range of other topics. NAEMT members who attended could receive CE credits at no charge.

With an unsurpassed lineup of expert presenters, the 15 webinars were hugely popular. Many had well over 1,000 registrants.

Learn to use Code A0998 to Receive Payment for Community Paramedicine Services

Chris Cebollero, Jay Moore and Lt. Kevin Spratlin explained how EMS in 14 states can use the code to obtain reimbursement for providing care on-site or at-home, without transport, to patients with BlueCross BlueShield insurance.

Best Practices in EMS Triage and Transport Destinations: During and After the Pandemic

Drs. Ed Racht, Craig Manifold and Stein Bronsky hosted a roundtable discussion on triage and transport best practices.

Managing Stress and Anxiety through the COVID-19 Pandemic

Lauren Young, licensed clinical social worker, shared tips for coping with pandemic psychological and emotional strain.

EMS Education: Going Virtual

David Page, Michael Kaduce and Felix Marquez taught EMS educators how to conduct live classes using online platforms and keep students engaged.

How to Apply for Federal Relief Funds

Experts from Winning Strategies Washington walked participants through the available funding and relief sources for EMS in the CARES Act.

COVID-19 and Safe Operations: What You Should Know

Tom Baldwin of Global Medical Response discussed new information on PPE, extended use and re-use of PPE, and disinfection best practices.

Crew Resource Management in Crisis Response: Managing Perceptions of Risk

Bruce Evans and Paul LeSage shared the fundamentals of crew resource management during crises such as pandemics and civil unrest.

Making it Reel in the Virtual EMS Classroom

Educators from Central New Mexico Community College offered expert advice to EMS instructors on using ReelDx to make the most of online learning with the latest methodology for integrating virtual content.

Recognizing and Treating Shock in the Prehospital Setting

Dr. Raymond Fowler of University of Texas and Dr. Melanie Lippmann of Brown University discussed assessing and treating shock.

Pharmacology Challenges in the Prehospital Setting

Dr. Stein Bronsky and Mark Warth discussed methods for reducing medication errors and creating a culture of safety.

Verified Resuscitation Competency: The Quality Improvement Model

Lauren Sanderson of Resuscitation Quality Improvement described education strategies that help keep EMS provider skills fresh, such as low-dose, high-frequency training and deliberate practice for mastery learning.

15

Webinars hosted by NAEMT for members in 2020

12,091

Total number of participants in NAEMT's 2020 Webinars

Current Trends in Prehospital Sepsis Care

Dr. Karin Molander and Rom Duckworth explained the pathophysiology of sepsis and septic shock, conducting a comprehensive assessment using the AMLS pathway, and evidence-based guidelines for managing sepsis and septic shock.

In the Loop: How EMS Can Enhance Care Through Real-time Cross Organization Collaboration

Dr. Albert Villarin, Dr. David Neubert and Hanan Cohen presented case studies and shared how technology such as telehealth, secure text and electronic documents can accelerate treatment, protect revenue, and strengthen the bonds between healthcare facilities and EMS agencies.

Assessing and Treating Child Maltreatment in the Prehospital Environment

EMS practitioners are the "eyes and ears" in the field for recognizing and reporting maltreatment of our youngest patients. Joyce Capuzzi and Dr. Katherine Remick shared how to recognize, assess and intervene in cases of suspected child maltreatment.

Global Perspectives on the COVID-19 Response: Best Practices, Lessons Learned and Future Challenges for EMS

COVID-19 has impacted EMS systems in every country worldwide. An esteemed group of panelists from the U.S., Europe, Latin America and the Middle East shared best practices, lessons learned, and predictions for the future. Facilitated by Jerry Overton.

New in 2020

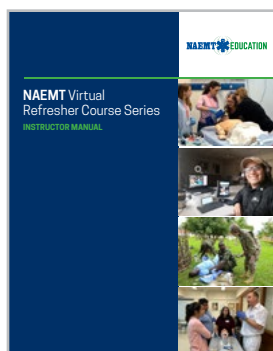
A hallmark of NAEMT education is that our courses are consistently reviewed and periodically updated to ensure they reflect the most up-to-date clinical practices, the latest learning methodologies, and the topics that help EMS practitioners meet current challenges and prepare for emerging trends.

2020 saw the introduction of new and updated courses:

VIRTUAL REFRESHER SERIES LAUNCHED

In response to the pandemic, the National Registry (NREMT) allowed

EMTs, AEMTs and paramedics to complete all recertification requirements online for the 2020 and 2021 recertification cycle. NAEMT worked with our education leaders to develop the



Virtual Refresher course series, adapted from NAEMT's highly respected course content, including Prehospital Trauma Life Support (PHTLS), Advanced Medical Life Support (AMLS), Emergency Pediatric Care (EPC), Geriatric Education for EMS (GEMS), and EMS Safety. Launched in the fall, the Virtual Refreshers meet NREMT national requirements for each training level.

- ✓ Paramedic Virtual Refresher: 30 hours
- ✓ Advanced EMT Virtual Refresher: 25 hours
- ✓ EMT Virtual Refresher: 20 hours

ADVANCED MEDICAL LIFE SUPPORT (AMLS) 3RD EDITION PUBLISHED

Advanced Medical Life Support (AMLS) 3rd edition features new chapters on mental health emergencies, sepsis, and pharmacology. Endorsed by the National Association of EMS Physicians, AMLS is the gold standard of education

for emergency medical assessment and treatment. Published in English in April 2020 and now also available in Spanish, AMLS 3rd edition translations in French, German, Portuguese, Italian, Korean, Swedish, Greek and Japanese are underway.

PREHOSPITAL TRAUMA LIFE SUPPORT (PHTLS) OPTIONAL LESSONS ADDED

Four new optional lessons to meet local interests or needs were added to Prehospital Trauma Life Support (PHTLS), including:

- ✓ The physics of trauma
- ✓ Wilderness emergencies
- ✓ Simple thoracostomy
- ✓ Point of care ultrasound

PREHOSPITAL TRAUMA LIFE SUPPORT FOR FIRST RESPONDERS (PHTLS-FR) 9TH EDITION PUBLISHED

Published in March, Prehospital Trauma Life Support for First Responders (PHTLS-FR) is an 8-hour classroom course for first responders, including emergency medical responders, firefighters, rescue personnel and law enforcement officers. The course trains first responders to provide effective trauma treatment before EMTs and paramedics arrive on scene.

TACTICAL EMERGENCY CASUALTY CARE (TECC) ADDED NEW OPTIONS

Tactical Emergency Casualty Care for Law Enforcement Officers (TECC-LEO) is an 8-hour course that prepares law enforcement officers and other non-EMS first responders to save lives in tactical situations. TECC-LEO published in June 2020.

Tactical Emergency Casualty Care (TECC) 2nd edition Refresher is an 8-hour course for individuals who have completed the TECC 16-hour provider course within the past 4 years. The TECC Refresher published in December 2020.

WORK UNDERWAY

In 2020, several curriculum development projects got underway, including:

- ✓ Beta testing for the Emergency Pediatric Care (EPC) 4th edition, held at EMS Today in Tampa in March 2020. EPC 4th edition is slated for release in Spring 2021.
- ✓ Critical Care Test Prep (CCTP) development continued. CCTP was piloted as a virtual preconference workshop at EMS World Expo in September, and the reviews were very positive. Look for CCTP to publish in mid-2021.
- ✓ In preparation for revisions to commence in 2021, NAEMT conducted surveys of instructors and students on All Hazards Disaster Response (AHDR), Geriatric Education for EMS (GEMS) and EMS Safety.

RECERT: ONLINE EDUCATION IS NEEDED NOW MORE THAN EVER

EMS practitioner usage of Recert (recert.com) more than doubled in 2020. Recert offers over 200 online learning modules covering a wide range of topics in EMS, including trauma, stroke, shock, infection control/PPE, pediatrics, safety, psychiatric and behavioral emergencies, pharmacology and special patient populations. Courses are typically 1 to 2 hours. NAEMT partners with the Public Safety Group of Jones & Bartlett Learning on Recert.

Trauma Education

PREHOSPITAL TRAUMA LIFE SUPPORT (PHTLS)

4,274 Courses
41,991 Students

Prehospital Trauma Life Support (PHTLS) is the world's leading continuing education program for prehospital emergency trauma care. The mission of PHTLS is to promote excellence in trauma patient management, improve the quality of trauma care and decrease mortality. PHTLS is developed by NAEMT in cooperation with the American College of Surgeons' Committee on Trauma (ACS-COT). The program emphasizes treating the complex needs of multi-system trauma patients. PHTLS promotes critical thinking as the foundation for providing quality care.

ALL HAZARDS DISASTER RESPONSE (AHDR)

169 Courses
1,798 Students

All Hazards Disaster Response (AHDR) teaches EMS practitioners how to respond to the many types of disaster scenarios, including natural disasters and infrastructure failings, fires and radiological events, pandemics, active shooter incidents, and other mass casualty events. AHDR educates participants on how to analyze potential threats in their area, assess available resources, and create a medical response plan that saves lives.



TACTICAL COMBAT CASUALTY CARE (TCCC)

1,491 Courses
14,867 Students

Tactical Combat Casualty Care (TCCC) is created by the U.S. Department of Defense (DoD) Defense Health Agency's Joint Trauma System (DHA-JTS) based on the TCCC guidelines developed by the Committee on TCCC (CoTCCC) to teach evidence-based, life-saving techniques and strategies for providing the best trauma care on the battlefield. NAEMT conducts TCCC courses as specified by the TCCC guidelines and curriculum. TCCC, as offered by NAEMT, is the only TCCC course endorsed by the American College of Surgeons.

TACTICAL EMERGENCY CASUALTY CARE (TECC)

523 Courses
6,704 Students

Tactical Emergency Casualty Care (TECC) covers the tactical situations civilian EMS practitioners are most likely to encounter. NAEMT's TECC course meets the guidelines established by the Committee on Tactical Emergency Casualty Care (C-TECC) and the National Tactical Emergency Medical Support Competency Domains (TEMS). Designed to decrease preventable deaths in tactical situations such as terrorist attacks, hostage scenarios and active shooter events, TECC applies lessons learned in battle to mass casualty scenarios in civilian environments. NAEMT also offers a TECC Refresher and TECC for Law Enforcement Officers (TECC-LEO) course, which is tailored to non-EMS police and other first responders.



Medical Education

ADVANCED MEDICAL LIFE SUPPORT (AMLS)

1,213 Courses
13,420 Students

Advanced Medical Life Support (AMLS) is the gold standard of education for emergency medical assessment and treatment. Endorsed by the National Association of EMS Physicians (NAEMSP), AMLS emphasizes the use of the AMLS Assessment Pathway, a systematic tool for assessing and managing common medical conditions with urgent accuracy. The course emphasizes the use of scene size-up, patient history, interactive group discussion on potential treatment strategies, and physical exam to systematically rule out and consider possibilities and probabilities in treating medical crises.

EMERGENCY PEDIATRIC CARE (EPC)

370 Courses
3,776 Students

Emergency Pediatric Care (EPC) focuses on critical pediatric physiology, illnesses, injuries and interventions to help EMS practitioners provide the best treatment for sick and injured children in the field. The course stresses critical thinking skills to help practitioners make the best decisions for their young patients. Topics covered include the pathophysiology of the most common critical pediatric emergencies and application of the Pediatric Assessment Triangle (PAT), a tool to help EMS practitioners rapidly and accurately assess pediatric patients.



GERIATRIC EDUCATION FOR EMS (GEMS)

399 Courses
3,379 Students

Geriatric Education for EMS (GEMS) provides EMS practitioners at all levels with the skills and knowledge to address the unique medical, social, environmental and communications challenges of older adults. Developed by NAEMT in partnership with the American Geriatrics Society (AGS), GEMS empowers EMS practitioners to help improve medical outcomes and quality of life for geriatric patients. Two GEMS courses – core and advanced – are available.

PSYCHOLOGICAL TRAUMA IN EMS PATIENTS (PTEP)

120 Courses
1,193 Students

In Psychological Trauma in EMS Patients (PTEP), EMS practitioners learn to help alleviate patients' hidden wounds, such as fear, stress and pain, which occur during a medical emergency. PTEP educates EMS practitioners about the biological underpinnings of psychological trauma, the short and long-term impact on the brain and body, and warning signs that a patient is experiencing extreme psychological distress. Through scenario-based interactive sessions, EMS practitioners are also taught strategies and techniques to alleviate patients' distress and help patients cope with what they're experiencing to ward off lingering effects.



Operational Education

EMS SAFETY

234 Courses

1,862 Students

EMS Safety teaches students how to protect themselves and their patients while on the job. The course promotes a culture of safety and helps reduce the number of on-the-job fatalities and injuries. EMS Safety is the only national, comprehensive safety course for EMS practitioners. Its interactive format features real-life case studies and compelling discussions on current safety issues, and provides participants with a forum to share their own experiences. Critical thinking stations help build participants' risk assessment and decision-making skills.

EMS VEHICLE OPERATOR SAFETY (EVOS)

381 Courses

3,544 Students

With a focus on creating a culture of safe driving, EMS Vehicle Operator Safety (EVOS) draws on the most current research about specific behaviors and other hazards that lead to crashes. EVOS features case studies and analyses of both common and catastrophic collisions to challenge EMS practitioners to reconsider their preconceptions about safe vehicle operations. Instructors can easily incorporate local laws, rules and policies into the curriculum.



PRINCIPLES OF ETHICS AND PERSONAL LEADERSHIP (PEPL)

32 Courses

327 Students

Principles of Ethics and Personal Leadership (PEPL) provides EMS and mobile healthcare practitioners with the skills and knowledge to effectively interact with patients and families, other medical personnel, co-workers, supervisors and the community at large. Through course presentations, dialogue, and learning activities, including written and video case studies, students explore the importance of ethics and personal leadership, identify their leadership roles in civic life as individuals, family members, professionals and members of the community, and practice the skills important to the exercise of personal, ethical leadership.

NAEMT INSTRUCTOR PREPARATION COURSE

The NAEMT Instructor Preparation Course is a prerequisite for any EMS instructor who wishes to teach NAEMT courses. In 2020, 2,908 instructor candidates took the course, which is offered online in English and Spanish, and as a classroom course in other languages.



View all NAEMT courses, as well as information for NAEMT instructors, training centers and course administrators, in the 2020-2021 Education Catalog.

NAEMT Annual Meeting & Events

On Sept. 15, NAEMT held the first virtual General Membership Meeting and Awards Presentation in the 45-year history of the association. Hundreds of NAEMT members from around the United States and the world heard presentations from NAEMT leaders on association initiatives, and celebrated the best of EMS in the presentation of the 2020 National EMS Awards of Excellence.

"2020 is perhaps the single most significant year in the entire history of the EMS profession. As the coronavirus pandemic unfolded, our country and the world bore witness to the remarkable dedication, commitment to service and courage of EMS practitioners," said NAEMT President Matt Zavadsky in his remarks.

Representatives from the National EMS Memorial Service made a special presentation and led a moment of silence to recognize those who died in the line of duty serving their patients and their community in 2019 and 2020.

AFFILIATE ADVISORY COUNCIL MEETING

NAEMT affiliates gathered virtually on Sept. 16 with the NAEMT Board, NAEMT advocacy coordinators, federal EMS partners, and national EMS association leaders for the Affiliate Advisory Council meeting.

NAEMT FACULTY MEETING AND AWARDS PRESENTATION

Nearly 400 NAEMT instructors attended the annual NAEMT Faculty Meeting on Sept. 16 to hear the latest updates on new and revised NAEMT education



content and learn about ways to deal with the challenges posed by COVID-19.

NAEMT COMMITTEE MEETINGS

Throughout September, NAEMT members also attended virtual meetings of the EMS Preparedness, Membership, EMS Transformation, Advocacy, Military Relations and EMS Workforce committees.

WORLD TRAUMA SYMPOSIUM FEATURED INTERNATIONALLY RECOGNIZED TRAUMA EXPERTS

The virtual World Trauma Symposium, held Sept. 14-15, featured a stellar lineup of internationally recognized experts in trauma care from the civilian and military sectors. A record 420 attendees heard presentations on cutting-edge trauma care, ranging from the use of whole blood in the field to safely and effectively providing trauma care during civil disturbances.

Dr. Alexander Eastman, senior medical officer of operations for the U.S. Department of Homeland Security and medical director for NAEMT's Prehospital Trauma Life Support program, moderated the event. Dr. Ed

Racht, chief medical officer for American Medical Response, delivered the Scott B. Frame Memorial Lecture.

THE SCOTT B. FRAME SERVICE AWARD

Dr. Frank Davis, a trauma surgeon at Memorial Hospital, a Level 1 trauma center in Georgia, received the Scott B. Frame Service Award. Davis has volunteered countless hours to strengthen EMS at the local, regional and state level.



NORMAN MCSWAIN LEADERSHIP AWARD

Dr. David Hoyt, a renowned trauma surgeon and executive director of the American College of Surgeons (ACS), received the Dr. Norman McSwain Leadership Award. Hoyt served as chairman of the Department of Surgery and executive vice dean of the School of Medicine at University of California, Irvine.



Awards

ROCCO V. MORANDO LIFETIME ACHIEVEMENT AWARD

Dr. Douglas Kupas was awarded the 2020 Rocco V. Morando Lifetime Achievement Award, NAEMT's most prestigious recognition of an individual's contribution to prehospital care and the EMS profession. The award recognizes a lifetime of commitment and dedication to the advancement of EMS. Kupas began his EMS career 40 years ago as a volunteer. He went on to become an EMS physician at Geisinger Medical Center, a flight physician, and has served as Commonwealth EMS Medical Director for Pennsylvania for two decades.

PRESIDENTIAL LEADERSHIP AWARDS

Recipients are selected by the NAEMT president for their outstanding efforts in support of our association. President Matt Zavadsky recognized:

Susan Bailey, NAEMT Region II director, director of the Louisiana Bureau of EMS, member of her state pandemic response command team, and NAEMT's representative on the CAPCE Board of Directors. Bailey adeptly juggled multiple roles, while strongly advocating for the needs and challenges of EMS agencies and practitioners responding to the pandemic, particularly in rural areas.

Bryan Nelson, NAEMT Region I director and NAEMT representative on a COVID-19 prehospital task force established by federal partner agencies. The task force met twice a day for six weeks, daily for two months, then weekly for the remainder of the year to develop operational and clinical guidance for EMS agencies and practitioners responding to COVID-19 patients.



NATIONAL EMS AWARDS OF EXCELLENCE

The National EMS Awards of Excellence recognize those whose outstanding achievements have made a difference for their communities and the field of EMS. 2020 recipients were:

Stephen Lincke, Paramedic, Wantagh, NY
NAEMT/Nasco Paramedic of the Year

Jonathon Thatcher, EMT, South Rim, UT
NAEMT/Braun Industries EMT of the Year

Paul Pepe, MD, MPH, Dallas, TX
NAEMT/Bound Tree EMS Medical Director of the Year

Scott DeBoer, RN, MSN, CEN, CPEN, CCRN, CFRN, EMT-P, Dyer, IN
NAEMT/Jones & Bartlett Learning EMS Educator of the Year

Colleen Mitchell, Senior Airman, EMT, U.S. Air Force, Land O'Lakes, FL
NAEMT/North American Rescue Military Medic of the Year

Onslow County EMS, Jacksonville, NC
Dick Ferneau Career EMS Service of the Year, sponsored by Ferno

Sun City Center Emergency Squad, Sun City Center, FL
Volunteer EMS Service of the Year, sponsored by EMS World

NAEMT EDUCATION SERVICE AWARDS

NAEMT Education Service Awards are given to NAEMT faculty who have advanced NAEMT education in the U.S. and internationally. 2020 recipients were:

Sgt. John Waldon for his outstanding work in providing quality education to U.S. military medical personnel.

Cathy Cockrell for her outstanding commitment to supporting and mentoring NAEMT instructors in Virginia.

Amanda Uc Cupul for her outstanding work in supporting new NAEMT training centers and teaching virtual NAEMT courses in Mexico and other countries in Latin America.

Ahed Al Najjar for his outstanding leadership in bringing emergency vehicle operator education to all emergency responders in the United Arab Emirates.

David "Trent" Dobbs for his outstanding work in support of critical care and flight paramedic education.

Collaborations

EMS practitioners routinely work with other members of the public safety and healthcare communities, including law enforcement, hospitals and public health departments. The spirit of collaboration is so important to the work of NAEMT as well. Through collaboration with other organizations, NAEMT builds support for our initiatives, and helps ensure that EMS practitioners and patients benefit from the work of other organizations.

NAEMT works closely with the International Association of Fire Chiefs (IAFC), the International Association of Fire Fighters (IAFF), and the American Ambulance Association (AAA) on advocacy initiatives. Other 2020 collaborations include:

CELEBRATING EMS WEEK

NAEMT partners with the American College of Emergency Physicians (ACEP) on the EMS Strong Campaign, which encourages the celebration of EMS Week each May. 2020's theme was "Ready Today. Preparing for Tomorrow."

AMBULANCE TODAY

NAEMT regularly provides articles for

Ambulance Today, a quarterly magazine for EMS practitioners published in the United Kingdom.

NATIONAL EMS SAFETY COUNCIL

NAEMT and ACEP provide co-leadership for the National EMS Safety Council, which includes 15 organizations and an advisor from the National Highway Traffic Safety Administration (NHTSA) office of EMS. In 2020, the council awarded Butler County EMS in El Dorado, Kansas, with the first National Safety in EMS Award.

SURVEY ON POSTPARTUM OBSTETRIC EMERGENCIES

NAEMT, in cooperation with the American College of Obstetricians and Gynecologists (ACOG), developed and distributed a survey to gauge awareness of obstetric emergencies in women who have recently given birth. Medical complications, such as infection, hypertension, cardiomyopathy, thrombotic pulmonary embolism, suicide, and unintentional overdose, are leading causes of maternal mortality in the postpartum period.

NAEMT/AMERICAN ACADEMY OF PEDIATRICS WEBINAR

NAEMT partnered with the American Academy of Pediatrics (AAP) to present a webinar helping EMS practitioners identify and intervene in cases of suspected child maltreatment.

Supporting the Work of Other Organizations

NAEMT supported the work of several organizations through financial contributions and raising awareness through articles and emails to our members. In 2020, we provided support to the Prehospital Care Research Forum (PCRF), the State EMS Association Networking Meeting, and sponsored the National Registry's 50th anniversary celebration.

NAEMT Foundation

The NAEMT Foundation is a 501(c)3 nonprofit organization that works to strengthen and build the future of emergency medical services. In 2020, the NAEMT Foundation received a generous donation of \$56,000 from shoe manufacturer Rockport, through their Responders in Motion initiative. The foundation also awarded eight scholarships to individuals interested in pursuing a career in EMS.



Supporting NAEMT Members Through Scholarships

Eight NAEMT members were awarded scholarships in 2020 to advance their education and careers.

EMT TO PARAMEDIC (UP TO \$5,000)

Jason Grant, Dedham, MA
Samantha Ham, Kalamazoo, MI
Pierre Nguyen, Austin, TX
Allen Price, Cullowhee, NC

ADVANCED EDUCATION FOR PARAMEDICS (UP TO \$2,000)

Terry Payer, Belcourt, ND
Gary Peterson, Elkton, MD

NAEMT-COLUMBIA SOUTHERN UNIVERSITY SCHOLARSHIP

Shannon Burdeshaw, Wilmington, DE

The NAEMT Board of Directors also voted unanimously to establish a new scholarship to promote EMS workforce diversity.

Member Benefits

NAEMT membership provides valuable members-only discounts and special offers on education and training, apparel and gear, and other products and services.

EDUCATION & TRAINING

- Free CE webinars for NAEMT members, and access to webinar recordings in the Member Portal.
- \$125 discount on registration for EMS World Expo.
- \$100 off Gold or Silver registration to EMS Today.
- 20% off NAEMT instructor resources from Jones & Bartlett Learning Public Safety Group.
- 15% off Recert.com online courses.
- 15% tuition discount on online classes with Columbia Southern University.
- Discounts on all International Board of Specialty Certifications (IBSC) exams.
- Up to 20% discount on subscriptions to ReelDX online patient videos.
- 30% off Health Care Provider CPR Interactive online CE program and 30% off eACLS online CE program from Jones & Bartlett Learning Public Safety Group.
- 30% off on STEMI Recognition course from Apex Innovations.
- 25% discounts on two online courses: First Responder Support & Resilience and Rescue D: Meeting the Needs of Patients with Disabilities.
- Voucher for up to \$15 to apply to any NAEMT continuing education provider course.
- Exclusive NAEMT scholarship opportunity for Columbia Southern University online degree program.
- Education scholarship eligibility to advance your EMS career or complete your degree.

APPAREL & GEAR

- 20% discount on all 5.11 Tactical merchandise, and up to 40% discount on select products.
- 20% or more off WorldPoint Trauma EC2 Training Kits.
- 30% off Flying Cross apparel.
- 10% off Budget Outfitter apparel and gear.
- 10% off Tac-Med gear.

PUBLICATIONS & SUBSCRIPTIONS

- NAEMT News quarterly newsletter.
- NAEMT Pulse, monthly e-newsletter.
- 60% off *Prehospital Emergency Care* journal.
- 15% discount on *Journal of Special Operations Medicine* publications.

Support for EMS During the COVID-19 Response

The heroism of EMS practitioners prompted numerous major U.S. corporations to offer free or discounted products and services to first responders during the first months of the pandemic. NAEMT worked with these companies to bring these benefits to NAEMT members.

NAEMT members responding to the COVID-19 crisis received free hotel rooms from Hilton/American Express. Other companies that provided special discounts for first responders included the Red Roof Inn, Hyatt Hotels and McDonald's.

NAEMT members can also sign up to join NAEMT's Amazon Business Prime account, giving them access to Amazon's COVID-19 Supplies store.

- 30% off Responder STEMI Recognition program.
 - 20% off Skyscape point-of-scene medical resources for mobile devices.
 - 30% off Emergency Care and Safety Institute (ECSI) resources.
 - Email alerts and information on important EMS issues.
- ### TECHNOLOGY & ELECTRONICS
- Dell discounts and specials on computers, electronics and accessories.
 - 20% off Skyscape EMS mobile apps.
 - Members-only package on MedicAlert emergency medical information and identification services.
 - Up to 15% discount from Techline Technologies on simulation and training aids.

PROFESSIONAL & PERSONAL

- \$10,000 in Accidental Death & Dismemberment insurance coverage.
- Exclusive discounted rates on EMS Wellness Support program through healthPERX.
- 20% discount on MDLive telemedicine plans for individuals and their families.
- Nationally negotiated pricing and discounts through NPPGov, including exclusive NAEMT member discounts.
- Free access to NAEMT Amazon Business Account including Prime benefits.
- 25% discount on Yoga For First Responders.
- 24% discount on cellular service through AT&T.
- 10% discount on premiums for professional liability insurance from CM&F Group.
- Up to 80% off on over 93,000 products at Office Depot or OfficeMax.
- Student loan refinancing at competitive interest rates from Laurel Road Bank. Qualifying NAEMT members receive a \$300 sign-on bonus.
- Eligibility to vote in the NAEMT Board of Directors elections.
- Eligibility to serve on an NAEMT Committee.

TRAVEL & ENTERTAINMENT

- Complimentary HotelEngine membership for an average of 26% off public rates at more than 150,000 hotels globally.
- Up to 20% off the best available rate at Wyndham hotels.
- Up to 30% off rental cars from Hertz and free Hertz #1 Club Gold membership.
- 7% off base rates on car rentals from Dollar/Thrifty.
- Discounts on travel, tickets for movies, theme parks, sporting events, concerts, and more from Entertainment Benefits Group.

AGENCY BENEFITS

We also offer a package of benefits to EMS agencies that choose NAEMT agency membership. Each agency membership includes 10 individual memberships with full benefits, and additional members may be added at group pricing. In addition, agencies receive discounts and special offers.

- Membership to the Savvik Buying Group.
- Exclusive group rates for EMS Wellness Support Program through healthPERX.
- Up to 33% off retail price on EMS uniforms from Red the Uniform Tailor.
- Free Recert team-level dashboard reporting.
- Up to 55% savings on FedEx shipping through our partnership with Savvik.
- 10% off Page, Wolfberg & Wirth products.
- Up to 45% off Keurig Machine and K-Cup packages from Better World Brands.
- 10% off (up to \$2,500) on a single purchase from EMS Innovations products.
- Up to a 25% off General Communications portable and mobile two-way radios and pagers.
- More than 10% discounts on ZOLL Powerheart 5G AED, Semi Auto with ICPR, Dual language.
- 20% discount on simulation and training aids, and 10% discount below MSRP for Tac-Med gear from Techline Technologies.

Corporate Partners

NAEMT's Corporate Partners help us serve our members and achieve our goals by providing financial and other forms of support to the association. We are grateful for their contributions to our association and the EMS profession.

ELITE

Columbia Southern University
EMS World
FirstNet, Built with AT&T
ZOLL Medical

PREMIER

iSimulate
JEMS
Jones & Bartlett Learning Public Safety Group
Resuscitation Quality Improvement (RQI)

PLATINUM

Journal of Special Operations Medicine
Lenco Rescue Vehicles
Stryker

GOLD

Braun Industries
H&H Medical Products
OnStar

SILVER

American College of Emergency Physicians
Change Healthcare
CM&F Group
DrFirst
Anthem
ESO
FirstWatch
Life-Assist
Loperamide Safety
Medic Ambulance
McKesson
Medline Industries
The Morgan Lens/MorTan Inc.
NPPGov
ReelDx
Sovereign Laboratories

BRONZE

Genentech
Ninth Brain

Nonin Medical
ProMed Network
Shell Fleet Solutions
Skedco
Special Operations Medical Association (SOMA)

ANNUAL

5.11 Tactical, Inc.
Adroit Surgical
Bound Tree
Coalition Against Bigger Trucks
Combat Medical
Digitech
FirstNet Authority
Gaumard Scientific Co.
International Board of Specialty Certifications
International Police Mountain Bike Association
Julota
Logis Solutions
Luna Innovations
Mayo Clinic
Nasco
National EMS Museum Foundation
North American Rescue
Page Wolfberg & Wirth
Panakeia
Phokus Research Group
Pulsara
SAM Medical
Simulaids Lifeform by NASCO Healthcare
Solutions Group
SouthStar EMS
Temptime Corporation
The Critical Care Pocket Guide
Trauma Center Association of America (TCAA)
United Healthcare
University of Chicago Professional Education
Zayaan Health
Z-Medica

Corporate Engagement Council

Launched in 2020, the EMS Corporate Engagement Council brings together businesses that supply the EMS industry with products and services with those who provide EMS care to discuss ways to advance the EMS profession. The council is hosted by NAEMT with support from legislative and regulatory experts from Winning Strategies Washington (WSW).

AT&T

Bound Tree Medical

Digitech

EMS Connect

EVS

Genentech

IntegraConnect

Medline Industries

OnStar

REV Group

Resuscitation Quality Improvement (RQI)

Technimount System

Zoll Medical Corporation

Affiliates

Affiliation is a formal relationship between NAEMT and an EMS membership association to help further our shared purpose and goals. Affiliated associations are represented on NAEMT's Affiliate Advisory Council to advise the NAEMT Board of Directors on issues and concerns within EMS.

AFFILIATED ASSOCIATIONS

Alabama EMS Association
Arkansas EMT Association
Association of EMTs India
Association of Texas EMS Professionals
Connecticut Association of Paramedics and EMTs
Delaware State EMS Association
EMS Association of Colorado
Florida EMS Association
Georgia Association of EMS
Illinois EMT Association
Indiana EMS Association
Iowa EMS Association
Kansas EMS Association
Kansas EMT Association
Louisiana Association of Nationally Registered EMTs
Michigan EMS Practitioners Association
Minnesota Ambulance Association
Mississippi EMT Association
Missouri EMS Association
National EMS Management Association
Nebraska EMS Association
New Hampshire Association of EMTs
New Mexico EMT Association
New York State Volunteer Ambulance & Rescue Association
North Dakota EMS Association
Ohio EMS Association
Ohio EMS Chiefs Association
Oklahoma EMT Association
Oregon EMS Association
Paramedic Association of Canada
Pennsylvania Emergency Health Services Council
Professional Ambulance Association of Wisconsin
Professional Emergency Responders Society of Illinois
Savvik Buying Group
South Carolina EMS Association
South Dakota EMS Association
Tennessee EMS Educators Association
Tennessee Ambulance Service Association
Utah Association of Emergency Medical Technicians
Vermont Ambulance Association
Virginia Association of EMS Practitioners
Wisconsin EMS Association
Wyoming EMS Association



Financial Statements

STATEMENTS OF FINANCIAL POSITION *For the Years Ended December 31, 2020 and 2019*

		2020	2019
ASSETS			
	Cash	\$ 405,667	\$ 386,619
	Accounts Receivable, Less Allowance for Uncollectible Amounts of \$6,000 in 2020 and 2019	141,982	261,433
CURRENT ASSETS	Prepaid Expenses	29,495	35,610
	Total Current Assets	\$ 577,144	\$ 683,662
	Property, Furniture and Equipment, at Cost, Net	\$ 302,298	\$ 321,058
OTHER ASSETS	Investments	3,250,134	2,789,294
	Utility Deposits	595	595
	Total Other Assets	\$ 3,553,027	\$ 3,110,947
	Total Assets	\$ 4,130,171	\$ 3,794,609
LIABILITIES AND NET ASSETS			
	Accounts Payable	\$ 49,783	\$ 88,659
	Accrued Liabilities	73,310	51,812
CURRENT LIABILITIES	Unearned Membership Dues	267,223	219,861
	Unearned Corporate Sponsorships	159,909	129,858
	Tenant Deposits	1,100	1,100
	Total Current Liabilities	\$ 551,325	\$ 491,290
NET ASSETS	Without Donor Restrictions	3,578,846	3,303,319
	Total Liabilities and Net Assets	\$ 4,130,171	\$ 3,794,609

STATEMENTS OF ACTIVITIES *For the Years Ended December 31, 2020 and 2019*

		2020	2019
SUPPORT AND REVENUES			
	Educational Programs and Royalties	\$ 1,596,142	\$ 2,177,948
	Membership Dues	488,584	411,407
	Conferences	40,873	160,838
	Corporate Sponsors	282,422	204,538
	Miscellaneous	6,000	5,500
	Total Support and Revenues	\$ 2,414,021	\$ 2,960,231
EXPENSES			
	Educational Programs	\$ 100,842	\$ 153,748
	Conferences	12,993	172,779
PROGRAM SERVICES	Publications	78,519	61,006
	Awards	2,555	5,675
	Contributions	7,500	18,000
	Organizational Dues	5,610	14,610
SUPPORTING SERVICES	Administrative and General	1,941,853	1,922,620
	Membership Maintenance and Promotion	354,993	531,242
	Total Expenses	\$ 2,504,865	\$ 2,879,680
	Change in Net Assets Before Investment Income	\$ 90,844	\$ 80,551
	Investment Return, Net	366,371	(295,116)
	Change in Net Assets	\$ 275,527	(\$ 375,667)
	Net Assets at Beginning of Year	3,303,319	2,927,652
	Net Assets at End of Year	\$ 3,578,846	\$ 3,303,319



ABOUT NAEMT

Formed in 1975 and nearly 70,000 members strong, the National Association of Emergency Medical Technicians (NAEMT) is the only national association representing the professional interests of all emergency and mobile healthcare practitioners, including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners. NAEMT members work in all sectors of EMS, including government agencies, fire departments, hospital-based ambulance services, private companies, industrial and special operations settings, and in the military.