



# In Proud Service to the EMS Profession

2021 ANNUAL REPORT



# Our Mission, Values & Vision

The mission of the National Association of Emergency Medical Technicians (NAEMT) is to represent and serve the EMS profession through advocacy, education, and research.



## Our Values

We believe:

- + EMS is a distinct and essential service to the public and a fundamental component of our nation's healthcare and emergency response systems. Local, state, and federal government authorities as well as commercial insurers must share the responsibility for adequately funding EMS.
- + EMS is uniquely positioned to support our nation's healthcare and emergency response systems by providing high quality emergent, urgent, and preventive patient care delivered by qualified EMS practitioners trained to assess, treat, and navigate patients to the right care, in the right place, at the right time.
- + All communities have the right to determine the EMS delivery model(s) that best meets their needs and resources.
- + All EMS practitioners deserve a safe, healthy, and respectful work environment, and should receive appropriate compensation for the lifesaving healthcare they provide to

their patients and their critical role in responding to disasters, public health crises, and mass casualty incidents.

- + The EMS workforce should reflect the demographics of the communities in which it serves. National and state EMS associations have a responsibility to promote diversity, equity and inclusion within the EMS profession.
- + EMS practitioners should be represented by a professional association committed to advancing their profession, representing their professional interests and serving their professional and educational needs.
- + The EMS industry has a responsibility to develop future industry leaders through professional development and mentorship opportunities.
- + Collaboration within the EMS industry and within the larger healthcare community is essential to addressing the key challenges in delivering high-quality EMS.
- + The provision of EMS should be based on the latest evidence and best practices.

- + The EMS profession must be supported by education and certification systems that produce well-trained, resilient professionals qualified to provide the patient care demanded of their positions.

We shall conduct all NAEMT business with integrity and transparency, and adhere to the ethical standards of our profession.

## Our Vision

NAEMT will focus its efforts and resources in support of these values by actively:

- + Advocating for appropriate funding for all EMS agencies and practitioners from all delivery models.
- + Educating government and healthcare leaders on the value of EMS to our nation's healthcare and emergency response systems.
- + Advocating for and supporting the health, safety, well-being and resilience of EMS practitioners.
- + Serving as the professional home for all EMS practitioners.
- + Promoting diversity, equity and inclusion within the EMS profession and encouraging and supporting EMS recruitment from underrepresented communities.
- + Collaborating with other EMS and healthcare organizations and government agencies.
- + Advocating for education and certification systems that support a well-trained, qualified EMS workforce.
- + Developing and disseminating high quality, evidence-based education that strengthens and enhances the knowledge, skills, and resilience of EMS practitioners.
- + Providing professional development and mentorship opportunities to EMS practitioners interested in serving in EMS leadership positions.



# Contents

- 04 From the President
- 05 2021 Leadership
- 06 Membership
- 07 Committees and Councils
- 08 NAEMT Advocacy
- 09 2021 Advances in Advocacy
- 10 EMS On The Hill Day
- 11 Positions, Letters and Comments
- 12 Webinar Series
- 13 NAEMT Education: A Year of Recovery
- 15 New in 2021
- 17 Trauma Education
- 18 Medical Education
- 19 Operational Education
- 19 Virtual Education
- 20 NAEMT Annual Meeting & Events
- 21 2021 Awards
- 22 Collaborations
- 23 New Strategic Plan Published
- 23 Scholarships
- 24 Member Benefits
- 25 Corporate Partners
- 26 Affiliates
- 27 Financial Statements

# Perseverance and Progress

In 2021, the pandemic continued to bring uncertainty and challenges to our lives. At the start of the year, the optimism that came with vaccine rollout gave way to the realization that full recovery from the pandemic would take longer than we hoped.

Through all the ups and downs, EMS practitioners continued to serve their communities with fortitude and compassion – from administering vaccines and monoclonal antibodies, to treating the victims of mass casualty incidents, to responding to the epidemic of mental health crises and drug overdoses.

For EMS, the major challenges of 2021 included workforce shortages, supply chain disruptions, and an increase in higher acuity patients who had put off necessary care for too long.

EMS practitioners should feel proud knowing that we not only got through it, but we adapted to evolving conditions and continued to make progress in advancing the EMS profession.

To ensure EMS practitioners can do their jobs well and safely, NAEMT continued to strongly advocate for new forms of reimbursement and greater support for EMS from the federal government for pandemic response and beyond. Reimbursement must go up to pay livable wages. EMS is an essential, life-saving public function that needs support from government to ensure it can meet the day-to-day emergency medical needs of local communities and respond to disasters, public health crises and mass casualty incidents.

We called for more funding for SIREN grants for rural EMS agencies, and the extension of the Medicare add-on payments that EMS agencies of all types need to fund their operations. We also continued to educate elected officials



about the vital role of EMS in pandemic response, including the safety and success of treatment in place (TIP) and the benefits of continuing to reimburse EMS for more flexible response options, past the public health emergency.

On many of our advocacy initiatives, we worked closely with other national EMS and fire associations. There's strength in numbers, and by joining together to fight for common goals, we make sure EMS is heard.

To enhance our members' professional development and strengthen our ability to serve effectively as leaders, NAEMT developed two new programs. These include the Lighthouse Leadership Program to prepare a new generation of EMS leaders, and the Mental Health Resilience Officer course, to give EMS agencies the tools to support and strengthen the resilience of EMS practitioners.

We also continued to provide excellence in EMS education curricula, including the release of the 4th edition of Emergency Pediatric Care with a new refresher course, new courses in the Community Paramedicine series, and the First On The Scene course in collaboration with the International Association of Fire Chiefs. Despite the pandemic, our tremendous global network of faculty in 79 countries carried on with their mission to provide

quality education to their prehospital practitioners. With their help, NAEMT was able to expand into several new countries.

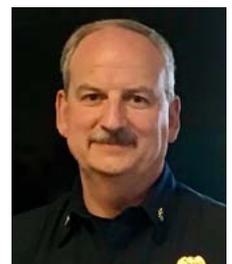
Our incredibly popular webinar series offered 15 opportunities for members to obtain free CE credit on clinical care and operations, presented by leading experts.

Looking back at the year, I feel incredibly proud of all that has been accomplished. There is no question that these are unusual times, and the EMS workforce is under pressure. Yet we still show up every day for our patients and co-workers, doing the job to the best of our abilities, providing everything from vaccines to lifesaving care.

Our patients and communities are fortunate to have us. And we, at NAEMT, are fortunate to have you, our members. Over the past year, many of you have shared stories about the ways that you're persevering, innovating and giving your best to your patients and colleagues.

Your dedication is what drives us at NAEMT. We thank you for your membership in your professional association, and for your service to your community.

Bruce Evans, MPA,  
NRP, CFO, SPO  
NAEMT President



# 2021 Leadership



The Board of Directors is made up of volunteers elected by NAEMT members to lead the association in carrying out its mission. Board members generously give their time and expertise to set NAEMT priorities and contribute to NAEMT initiatives and projects.

## Officers

Bruce Evans,  
*President*

Susan Bailey,  
*President-Elect*

Chris Way,  
*Treasurer*

Troy Tuke,  
*Secretary*

Matt Zavadsky,  
*Immediate Past  
President*

## Directors

Robert Luckritz,  
*Region I Director*

Bryan Nelson,  
*Region I Director*

Melissa McNally,  
*Region II Director*

William Tatum,  
*Region II Director*

Eric Van Dusen,  
*Region III Director*

Deborah Von  
Seggern-Johnson,  
*Region III Director*

Karen Larsen,  
*Region IV Director*

Macara Trusty,  
*Region IV Director*

Allison G.S. Knox,  
*At-Large Director*

Garrett Hedeem,  
*At-Large Director*

Dr. Douglas Kupas,  
*Medical Director*



# Membership

Across the country and around the world, in communities large and small, NAEMT members demonstrated countless times why EMS is an indispensable component of healthcare and a vital public service.

Throughout 2021, our members responded during extreme weather events and civil unrest, and performed lifesaving care in full PPE. Many also stepped up to fill in for co-workers who were out sick, provided in-home care and vaccines to the homebound, and in some areas, responded to record numbers of calls.

The daily care and service you provided to your communities is at the heart of EMS. We're deeply grateful for your service.

We're also thankful for the continued support NAEMT members provide to our professional association. Whether you attended EMS On The Hill Day, served on an NAEMT committee, served as an NAEMT instructor, participated in one of our member listening sessions, or responded to one of our research surveys - we appreciate your time and expertise.

**72,000+**

Total NAEMT members

**14,800+**

Full NAEMT members

**91**

Agency members

## THANK YOU TO OUR VOLUNTEERS

NAEMT could not do its work without our dedicated volunteers to benefit the EMS profession and our patients. Volunteers serve on the committees that lead NAEMT initiatives, help us advocate in Congress for more resources for EMS, share the benefits of NAEMT membership with their colleagues, keep their colleagues informed about NAEMT advocacy, and promote NAEMT education programs throughout the U.S. and the world.



# Committees and Councils

NAEMT committees and councils work on important NAEMT projects and initiatives. Committees are involved with our association's governance and administration, develop and support our education programs, and advocate on the issues that impact our profession. NAEMT recognizes and appreciates their time, effort and support.

---

## Advocacy Committee

Troy Tuke, *Chair*

---

## Advanced Medical Life Support Committee

Jeff Messerole, *Chair*

---

## Affiliate Advisory Council

Chris Way, *Chair*

---

## Candidacy and Elections Committee

Dennis Wilham, *Chair*

---

## Education Committee

Rick Ellis, *Chair*

---

## EMS Disaster Preparedness Committee

Susan Bailey, *Chair*

---

## EMS Economics Committee

Matt Zavadsky, *Chair*

---

## EMS Lighthouse Leadership Committee

Macara Trusty, *Chair*

---

## EMS Workforce Committee

Rob Luckritz, *Chair*

---

## Emergency Pediatric Care Committee

Shannon Watson, *Chair*

---

## Executive Committee

Bruce Evans, *Chair*

---

## Finance Committee

Chris Way, *Chair*

---

## Latin American Regional Education Committee

Elkin Fuentes, *Chair*

---

## Membership Committee

Henry Lewis, *Chair*

---

## Military Relations Council

Michael Williamson, *Chair*

---

## Prehospital Trauma Committee

Dennis Rowe, *Chair*

---

## Regional European Education Committee

Patrick Wick, *Chair*



## THANK YOU!

NAEMT extends a special thank you to:

NAEMT Membership Coordinators, who make sure their colleagues know about the benefits of joining NAEMT and about the work of our association on behalf of EMS.

NAEMT Advocacy Coordinators, who build and support NAEMT's advocacy efforts within their respective states.

NAEMT State, Regional and National Education Coordinators, who support NAEMT's global network of training centers and instructors.



## MEMBERSHIP LISTENING SESSIONS

In 2021, NAEMT Board Members held a series of listening sessions with members in each of our four regions. Members expressed their opinions and shared their experiences, feedback that was helpful to the Board in charting a course forward for the association. Throughout the year, NAEMT looks for ways to hear directly from members, through polls on urgent issues in EMS, in our membership satisfaction survey, during our annual virtual NAEMT committee meetings and the in-person NAEMT annual meeting.

# NAEMT Advocacy

## Fighting for Resources to Help EMS Recover from the COVID Pandemic

NAEMT represents our members on key issues that impact our ability to provide quality patient care, including EMS working conditions, pay, safety and training. Through advocacy, NAEMT works to ensure that EMS has the resources needed to provide optimal patient care and protect our workforce. Advocacy also ensures that the EMS perspective is incorporated into the policies, plans and programs of our government.

As the pandemic entered its second year, NAEMT redoubled efforts to secure support for EMS in responding to the crisis, and to recover and thrive in the years to come. To strengthen our campaigns, we worked hand in hand with other national organizations, such as the International Association of Fire Chiefs (IAFC), International Association of Firefighters (IAFF), and the American Ambulance Association (AAA), on a range of legislative and other initiatives.



### 2021 priorities included advocating for:

- + Increased SIREN grant funding in fiscal year 2022 to assist EMS agencies with recruiting, hiring, training and equipping EMS practitioners in rural areas.
- + Extending the Medicare add-on payments for five years, so that ground ambulance services can continue to receive 2% urban, 3% rural, and “super rural” bonuses that are crucial to the stability of EMS agency finances.
- + The accurate counting of EMS practitioners in federal labor statistics through the passage of the EMS Counts Act (H.R. 2354), to help with planning for major disasters and to help EMS in advocating for resources for our workforce.
- + Seeking reimbursement for EMS treatment in place (TIP), in lieu of transport, in certain circumstances, to benefit our patients and communities.

## PUBLICATIONS



### NAEMT CMS Cost Collection Guide

To help EMS agencies prepare for new Medicare cost collection requirements, NAEMT developed and published the Cost Collection Guide for EMS Agencies. The guide was made available

to EMS agencies at no charge to help them assess the full scope of costs involved in operating their ground ambulance service.



### COVID-19 Impact Survey

In June 2021, NAEMT released the results of a national survey on the impact of COVID-19 on EMS agencies and practitioners. The survey assessed the impact of the pandemic on agency finances, personnel, government funding, call volume, hospital offload times, treatment in place protocols, community paramedicine usage, and stakeholder engagement. NAEMT

shared the results with Congress, federal agencies, national organizations and the media to demonstrate the need for additional support.

# 2021

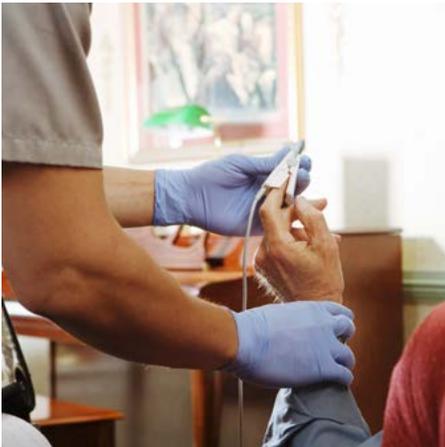
## Advances in Advocacy

### 9,087

Emails sent to elected officials using NAEMT's Online Legislative Service in 2021

### 6,379

Emails sent to members of Congress requesting a congressional hearing on the workforce shortage



### Support for EMS in the American Rescue Plan

The American Rescue Plan included waiver authority to allow Medicare to reimburse ground ambulance services for treatment in place provided during the COVID-19 public health emergency. The law also increased the Provider Relief Fund by \$8.5 billion, targeting the money to rural providers and suppliers, including ground ambulance services. NAEMT partnered with the AAA, IAFC, and IAFF in leading the effort to get these EMS provisions included in the final legislation.



### SIREN Funding for 2021

Congress appropriated \$5.5 million in funding in fiscal 2021 for rural EMS agency grants to pay for training, recruiting, equipment and supplies.



### Fending Off Medicare Spending Cuts

In 2021, NAEMT and other national organizations fought to delay impending cuts to Medicare reimbursements known as "sequestration," which are automatic, across-the-board spending reductions enacted by Congress to balance the budget. In late 2021, Congress passed a bill delaying the cuts. NAEMT is continuing to work with AAA, IAFC and IAFF to protect EMS reimbursements.

# First Virtual EMS On The Hill Day Draws Record Attendees from All 50 States



NAEMT hosted our first-ever virtual EMS On The Hill Day, April 13 to 15, 2021. With nearly 300 participants, the event brought together a record number of EMS professionals to advocate on behalf of our workforce and patients.

Over several days of Zoom calls, EMS professionals visited with representatives, senators and staff from

236 congressional offices, including 95 in the Senate and 141 in the House – a Hill Day record!

Participants represented all 50 states, the District of Columbia and Puerto Rico. They worked in urban, suburban and rural areas, and for every type of EMS delivery model.

While each participant brought their own unique experiences, participants shared a unified message about the legislative priorities that impact our workforce and patients.



*This was my first time participating and I would do it again next year. Getting face time with decision-makers and their staff is a priority now more than ever.*

*Carolina Snypes, Director and Chief, Falck, Alameda County, California*

*I was determined to participate because of the importance of the issues raised by NAEMT advocacy.*

*Mary Sheridan, Assistant Deputy Fire Commissioner for EMS, Chicago Fire Department*

*The staffers we met with seemed engaged and they had good questions about the real experiences of EMS providers.*

*Daniel Burke, Paramedic, Hereford Volunteer Ambulance Association, Baltimore County, Maryland*



## NAEMT NATIONAL ADVOCACY AWARDS

NAEMT's Advocate of the Year awards recognize EMS practitioners who excel in grassroots advocacy that advances the EMS profession and inspire others to take action. 2021's recipients were: Robert Glaspy of Connecticut and Maynard Konechne of South Dakota.

NAEMT's Legislator of the Year awards recognizes members of Congress for their leadership as champions of EMS. 2021's recipients were: Sen. Catherine Cortez Masto (D-Nevada) and Rep. Cynthia Axne (D-Iowa).

# Positions, Letters and Comments

Through published comments and positions, NAEMT spoke out on other issues of importance to our profession and our patients.

## POSITIONS

**EMS as an Essential Public Function:** NAEMT's position on EMS as an Essential Public Function, originally published in 2011, was updated in March 2021. This updated version highlights the role of EMS in our nation's pandemic response and reaffirms the need for EMS to be recognized and financially supported by all levels of government.

**Clinical Care and Restraint of Agitated Patients:** In a joint position statement with the National Association of EMS Physicians (NAEMSP), National Association of State EMS Officials (NASEMSO) and National EMS Management Association (NEMSMA), NAEMT called for a number of measures to ensure the safe and appropriate care of agitated or combative patients. The statement outlines proper assessment and treatment, the need to protect patient dignity, the appropriate use of physical restraints and pharmacologic management/sedation, scene safety and interacting with law enforcement, among other topics.

**Protecting and Preserving the EMS Workforce in the Face of COVID Surge:** NAEMT joined with seven EMS and fire associations, including the Academy of International Mobile Healthcare Integration (AIMHI), International Academy of Emergency Dispatch (IAED), International Association of Emergency Medical Services Chiefs (IAEMSC), IAFC, IAFF, NASEMSO and National Volunteer Fire Council (NVFC) to call for adequate PPE, workplace practices that protect from exposure to coronavirus, and education on vaccines to help the EMS workforce make informed decisions about the risks and benefits of vaccination.

## LETTERS

NAEMT asked the U.S. Department of Health and Human Services (HHS) Secretary to compel hospitals to comply with infectious disease notification requirements under the Ryan White Act, including notification of EMS exposure to COVID-19.

NAEMT requested that U.S. House and Senate Transportation Committee leaders oppose legislation that would increase the legal size or weight limits of trucks. The letter also asked for support of Department of Transportation recommendations to prohibit increases in the size or weight of trucks to protect EMS responders while driving or responding on roadsides.

A joint letter from NAEMT, IAFF, IAFC, the Congressional Fire Services Institute, NVFC and AAA urged the HHS to expeditiously exercise the emergency waiver authority through the American Rescue Plan Act of 2021. The waiver permits Medicare to reimburse ground ambulance services for providing treatment in place (TIP) during the public health emergency retroactive to March 2020.

Together with the American Academy of Pediatrics (AAP) and the American Heart Association (AHA), NAEMT asked the National Registry of Emergency Medical Technicians (NREMT) to return to the recertification requirements in place before the pandemic.

NAEMT joined with other national EMS and fire organizations to request that the HHS Secretary urgently distribute the remaining funds from the Provider Relief Fund to offset the costs of pandemic response, such as PPE and overtime pay.

NAEMT asked that the Centers for Medicare & Medicaid (CMS) Administrator reconsider the timeline for the Medicare Ground Ambulance Data Collection System, and allow further quality assurance testing of the new data collection system.

In response to a request from Senate Finance Committee leadership for input on "Strengthening the Workforce," NAEMT shared ideas for improving EMS access to mental health and wellness services, and providing more federal funding to help EMS respond to the pandemic and prepare for future crises.

NAEMT and AAA asked Senate and House leaders for assistance in alleviating EMS workforce shortages through funding from the Health Resources and Services Administration (HRSA). The letter requested funding for training and recruitment, targeted funding to increase the pay of paramedics and EMTs, and an increase in Medicare reimbursements.

## COMMENTS

NAEMT commented to the CMS Administrator on the Surprise Billing Act interim final rule, opposing the inclusion of ground ambulance services in its regulations.

NAEMT commented on a draft of the Commission on Accreditation of Allied Health Education Programs (CAAHEP) Standards and Guidelines for the Accreditation of Educational Programs in the EMS Professions. CAAHEP sets minimum quality requirements for accredited EMS education programs.

# Webinar Series

NAEMT's webinar series featured timely and relevant topics in EMS clinical care and operations. NAEMT members received free CE credits for attending the live sessions.

Presented by leading experts in their field, the webinar series has become one of NAEMT's most popular member benefits. Webinar recordings are posted in the Member Portal of the NAEMT website for viewing.

## 2021 NAEMT Webinars

### **Decoding the Abdominal Black Box: Differential Diagnosis and Management of Abdominal Complaints**

NAEMT Associate Medical Director Dr. Jeffrey Jarvis reviewed best practices for evaluating, identifying and treating abdominal pain.

### **Prehospital 12-lead ECG Interpretation: Essentially Speaking**

Drs. Ray Fowler and Melanie Lippmann provided a standardized method for interpreting 12-lead ECGs, and how to identify arrhythmias such as Afib, V-tach, and other cardiac abnormalities.

### **Catch the Big Grant: SIREN/SAMHSA Grant Application Training**

Dave Hansher, Ute Pass Regional Health Service District deputy chief, and EMT Arren Gavin, provided the know-how to submit applications for federal SIREN grants for rural EMS agencies.

### **Understand Your Ground Ambulance Costs: How to Prepare for Cost Collection**

Chief Ken Riddle and Alissa Narode of Public Consulting Group shared insights and best practices on preparing for Medicare ground ambulance cost collection.

### **What's Available? Maximizing Your Medicaid Reimbursement Opportunities**

James Dachos of the Public Consulting Group provided an overview of Medicaid revenue enhancement programs, including EMS supplemental payment programs, such as GEMT, PEMT and Provider Assessments.

### **Prehospital Stroke Management: What to Do and Where to Go**

Dr. Vincent Mosesso and Dr. Christian Martin-Gill reviewed the presentations of stroke, stroke identification tools, innovations in stroke management, and best practices for stroke destination protocols.

### **EMS In the Political Arena: What Does it Take to Run for Office?**

NAEMT Advocacy Coordinator Steve Kroll led a panel discussion with the EMS pioneers who have run for local and state offices, including how they prepared to be a candidate and how they supported EMS through their elected office.

### **How to Implement a Telehealth Program in Your EMS Agency**

A panel of experts – Dr. Marc Eckstein of Tele911.com, Steve Kroll from UCM Digital Health, Jonathan Washko from Northwell Health, Matt Hansen of MedStar Mobile Healthcare, and Athena Hollenbach of Montgomery County Fire and Rescue – shared best practices and lessons learned in EMS telehealth programs.

### **Achieving Mental Health Resilience: A Roadmap for Practitioners and Agencies**

Dr. Anna Fitch Courie, Dr. Emily Nichols, and firefighter Dustin Hawkins discussed how EMS agencies can help sustain the mental health resilience of their personnel, and what all EMS practitioners should know about protecting and building their resilience.

### **Enhancing Patient Care Through Telehealth**

Dr. Elizabeth Fagan and Dr. Veer Vithalani discussed using telehealth to improve patient care, patient clinical eligibility, quality assurance, training and education, and clinical outcome measures. Matt Zavadsky facilitated.

### **Building a Financial Framework for Your Telehealth Program**

Matt Zavadsky facilitated a discussion on revenue potential and the financial framework for implementing a telehealth program in EMS. Panelists included Dr. Jerry Allison, Shanel Fields and Donald Jones.

### **Managing Burns in the Prehospital Setting: Beyond the ABCs**

Prehospital care is crucial for burn patient outcomes. Prehospital burn experts reviewed pathophysiology, burn size estimates, and new advances in the initial management of burn patients. Patrick Bourke, Jason Thompson and Michael Weissman of Safeguard Medical presented.

# 15

Webinars hosted by NAEMT for members in 2021

# 4,655

Total number of participants in NAEMT's 2021 Webinars

### **How to Prepare for a Successful Government Audit**

Supplemental payment programs in several states have implemented more in-depth, post-payment audits that require submission of even more extensive supporting documentation. Experts from the Public Consulting Group discussed how to prepare.

### **Pediatric Medical Emergencies: Assessing the Critically Ill Child**

Drs. David Spiro and Mark Cicero shared video of a real-life EMS call of a critically ill child to guide participants in the prehospital assessment and management of "status epilepticus" in pediatric patients.

### **Best Practices for Collecting and Preparing Data**

Experts from the Public Consulting Group shared best practices for collecting and preparing billing, financial and utilization data for Medicaid/Medicare reporting.

## NAEMT EDUCATION

# A Year of Recovery



## THANK YOU!

Our deepest appreciation to all who have contributed to the success of NAEMT education!

We thank the members of our education committees and those who serve as course authors, medical directors, contributors, and reviewers. We also appreciate our Affiliate Faculty and State, Regional and National Education Coordinators who have persevered during difficult times. Their dedication helps ensure their EMS colleagues in the U.S. and abroad are able to access NAEMT education, so they have the knowledge and skills to take on the many situations they may face in the field.

The lifting of some pandemic restrictions, coupled with a recognition of the need to continue to maintain the skills and readiness of the world's EMS practitioners, sparked a strong recovery in NAEMT education.

In 2021, the numbers of students and courses offered rebounded from 2020, both in the United States and globally. Although our EMS training centers, instructors and practitioners continued to face challenges, the numbers show that access to NAEMT education programs was returning to pre-pandemic levels.

NAEMT is dedicated to being the global leader in EMS education, ensuring excellence in education for the U.S. and international EMS community. Along with providing the best, most relevant curriculum, we strive to offer convenient, flexible formats and learning options to enable EMS practitioners to access top quality education during challenging times.



## About NAEMT Education

The mission of NAEMT education is to improve patient care through high quality, cost-effective, evidence-based education that strengthens and enhances the knowledge and skills of EMS practitioners. NAEMT education emphasizes critical thinking skills to obtain the best outcomes for patients.

NAEMT and our teams of experts devote hundreds of hours to developing content and field-testing each course. Existing courses are regularly reviewed and updated, while new courses are developed to meet the evolving needs of EMS practitioners and other healthcare and public safety professionals.



# 124,654

Students who took NAEMT courses in 2021

# 79

Countries where NAEMT courses are taught

# 12,406

NAEMT courses taught

# 2,558

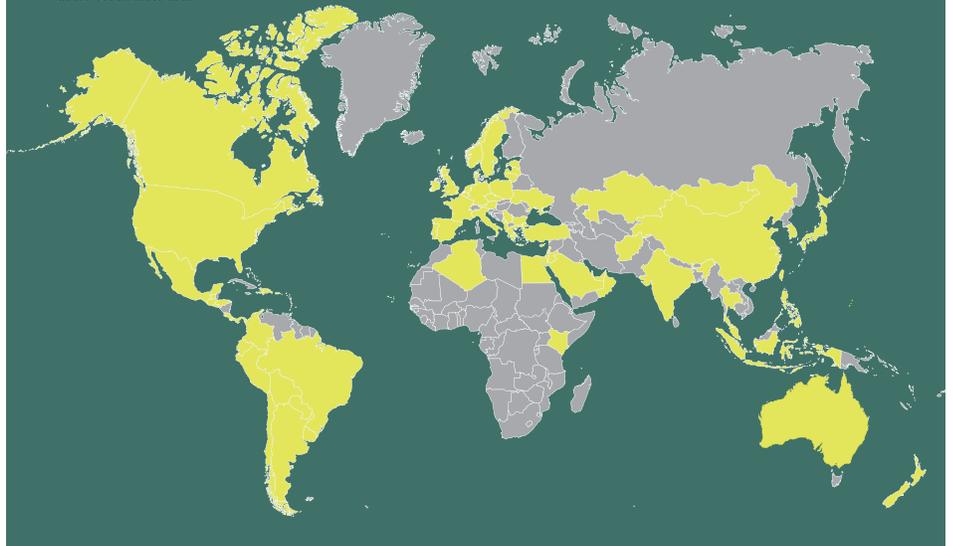
NAEMT training centers worldwide



## NAEMT EDUCATION AROUND THE WORLD

With NAEMT training centers in 79 countries, NAEMT is recognized as a global leader in EMS education. We are committed to assisting with the development of EMS throughout the world, and were thrilled to welcome training centers in Georgia, Kazakhstan, Slovakia, and Syria.

NAEMT translates course materials into 13 languages. In addition to English, some NAEMT courses are available in Arabic, Dutch, French, German, Greek, Italian, Japanese, Korean, Portuguese, Spanish, Swedish, Simplified and Traditional Chinese, and Ukrainian.



# New in 2021

NAEMT courses are consistently reviewed and updated to reflect the most up-to-date clinical practices, the latest learning methodologies, and the topics that help EMS practitioners meet current challenges and prepare for emerging trends.

## Emergency Pediatric Care (EPC) 4<sup>th</sup> Edition and Refresher

The EPC 4<sup>th</sup> edition features new lessons, case studies, patient simulations and a new course manual for students. New topics include behavioral health emergencies in children, toxicological emergencies, obstetric care, congenital heart defects, and signs of human trafficking. The EPC 4<sup>th</sup> edition also includes a new, 8-hour EPC Refresher, developed in response to requests from faculty and students.

## NAEMT Instructor Preparation 2<sup>nd</sup> Edition

A prerequisite to teach any of NAEMT's education courses, the NAEMT Instructor Preparation 2<sup>nd</sup> edition is a 6-hour course featuring new instructional videos and downloadable resources. Participants learn best practices for classroom, hybrid and online education, patient simulation delivery, and concepts in adult education and learning methodologies.



## First On The Scene (FOTS)

Developed by NAEMT and the International Association of Fire Chiefs (IAFC), FOTS is a 4-hour course that teaches the public to recognize and take action in emergencies. FOTS is available, free of charge, to NAEMT training centers and instructors, and fire service instructors for use in their communities. Using an evidence-based curriculum created by experts in EMS and emergency medicine, FOTS lessons include hands-only CPR and AED use; bleeding control; moving patients to safety; naloxone for drug overdoses; and epinephrine auto-injectors for anaphylaxis.



## Advanced Medical Life Support (AMLS) 3<sup>rd</sup> Edition: Refresher, Hybrid and New Chapter

NAEMT published the AMLS hybrid course and an AMLS Refresher, an 8-hour classroom course that teaches students to recognize and manage common medical crises through realistic, case-based scenarios. In addition, the AMLS 3<sup>rd</sup> edition textbook now features a new chapter, Mental Health Emergencies.

## New Community Paramedicine Course Series

The first three courses in the Community Paramedicine Series were published in 2021:



- + **Motivational Interviewing**, a 6-hour interactive classroom course that introduces the core concepts of motivational interviewing, social and cultural determinants of health, theory of change, SMART goals, and establishing professional boundaries with patients.
- + **Wellness and Nutrition**, a 3-hour course with lessons on helping patients make healthy food choices, conducting a nutritional assessment, developing a food plan and nutritional considerations for special groups.
- + **Hospice and Palliative Care**, a 5-hour course that introduces end-of-life care concepts, such as the bereavement, mourning and grieving processes, identifying cultural and religious differences in managing end-of-life issues, and interaction techniques to use with patients, family members, and children.

## New Test Generator Launched

To enable course coordinators to offer a unique test for each course conducted, NAEMT launched a new test generator feature in the NAEMT education portal. The test generator sorts questions and answer options in random order. Initially, this feature was available only for tests in English, with additional languages coming soon.

## New Prehospital Trauma Life Support (PHTLS) Medical Directors Appointed

Dr. Warren Dorlac, a trauma surgeon who served in the U.S. Air Force for 26 years, and Dr. Meg Morgan, a trauma surgeon and U.S. Navy captain, were appointed PHTLS medical director and associate medical director.



## Survey on Technology Use in the Classroom

NAEMT published the results of a national survey of EMS practitioner attitudes toward in-person learning and various virtual or online education formats. The goal of the survey was to learn more about EMS practitioner preferences in how they want to receive education content, and the impact on their knowledge and skills. The results of the survey were shared with all NAEMT education leaders and with leaders from NREMT and CAPCE.



## Supporting Virtual Learning

NAEMT faculty and students have become accustomed to virtual learning since the start of the pandemic. In 2021, NAEMT training centers had the option to continue delivering the didactic portion of NAEMT courses in VILT (virtual instructor-led training) format. That policy was made permanent in January 2022. These and other NAEMT education policies are published in the NAEMT Training Center Guide.

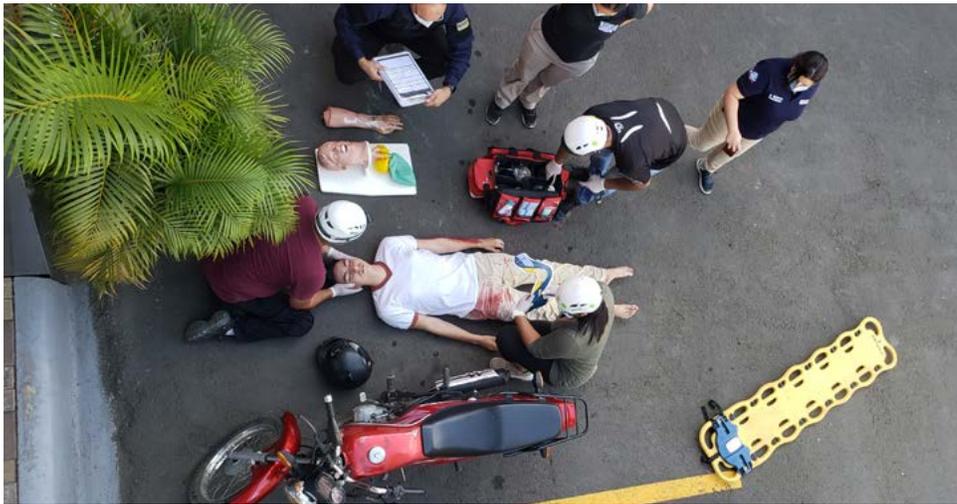
## Work Underway

In 2021, progress was made on several upcoming curriculum development projects, including:

- + Beta testing for the Geriatric Education for EMS (GEMS) 3<sup>rd</sup> edition, during a preconference workshop in October at EMS World in Atlanta
- + Mental Health Resilience Officer course, which was published in March 2022
- + EMS Safety Officer course
- + EMS Safety 3<sup>rd</sup> edition
- + All Hazards Disaster Response (AHDR) 2<sup>nd</sup> edition
- + Critical Care Test Review (CTP)
- + Prehospital Trauma Life Support (PHTLS) 10<sup>th</sup> edition



# Trauma Education



**Prehospital Trauma Life Support (PHTLS)**  
**5,899 Courses**  
**57,578 Students**

Prehospital Trauma Life Support (PHTLS) is the world's leading continuing education program for prehospital emergency trauma care. The mission of PHTLS is to promote excellence in trauma patient management, improve the quality of trauma care and decrease mortality. PHTLS is developed by NAEMT in cooperation with the American College of Surgeons' Committee on Trauma (ACS-COT). The program emphasizes treating the complex needs of multi-system trauma patients. PHTLS promotes critical thinking as the foundation for providing quality care.

**All Hazards Disaster Response (AHDR)**  
**190 Courses**  
**1,750 Students**

All Hazards Disaster Response (AHDR) teaches EMS practitioners how to respond to the many types of disaster scenarios, including natural disasters and infrastructure failings, fires and radiological events, pandemics, active shooter incidents, and other mass casualty events. AHDR educates participants on how to analyze potential threats in their area, assess available resources, and create a medical response plan that saves lives.

**Tactical Combat Casualty Care (TCCC)**  
**1,429 Courses**  
**14,849 Students**

Tactical Combat Casualty Care (TCCC) is created by the U.S. Department of Defense (DoD) Defense Health Agency's Joint Trauma System (DHA-JTS) based on the TCCC guidelines developed by the Committee on TCCC (CoTCCC) to teach evidence-based, life-saving techniques and strategies for providing the best trauma care on the battlefield. NAEMT conducts TCCC courses as specified by the TCCC guidelines and curriculum. TCCC, as offered by NAEMT, is the only TCCC course endorsed by the American College of Surgeons.

**Tactical Emergency Casualty Care (TECC)**  
**978 Courses**  
**11,198 Students**

Tactical Emergency Casualty Care (TECC) covers the tactical situations civilian EMS practitioners are most likely to encounter. NAEMT's TECC course meets the guidelines established by the Committee on Tactical Emergency Casualty Care (C-TECC) and the National Tactical Emergency Support Competency Domains (TEMS). Designed to decrease preventable deaths in tactical situations, such as terrorist attacks, hostage scenarios and active shooter events, TECC applies lessons learned in battle to mass casualty scenarios in civilian environments. NAEMT also offers a TECC Refresher and TECC for Law Enforcement Officers (TECC-LEO), tailored to non-EMS police and other first responders.



# Medical Education



## Advanced Medical Life Support (AMLS)

**1,636 Courses**  
**15,348 Students**

Advanced Medical Life Support (AMLS) is the gold standard of education for emergency medical assessment and treatment. Endorsed by the National Association of EMS Physicians (NAEMSP), AMLS emphasizes the use of the AMLS Assessment Pathway, a systematic tool for assessing and managing common medical conditions with urgent accuracy. The course emphasizes the use of scene size-up, patient history, interactive group discussion on potential treatment strategies, and physical exam to systematically rule out and consider possibilities and probabilities in treating medical crises.

## Emergency Pediatric Care (EPC)

**475 Courses**  
**4,444 Students**

Emergency Pediatric Care (EPC) focuses on critical pediatric physiology, illnesses, injuries and interventions to help EMS practitioners provide the best treatment for sick and injured children in the field. The course stresses critical thinking skills to help practitioners make the best decisions for their young patients. Topics covered include the pathophysiology of the most common critical pediatric emergencies and application of the Pediatric Assessment Triangle (PAT), a tool to help EMS practitioners rapidly and accurately assess pediatric patients.

## Geriatric Education for EMS (GEMS)

**406 Courses**  
**3,479 Students**

Geriatric Education for EMS (GEMS) provides EMS practitioners at all levels with the skills and knowledge to address the unique medical, social, environmental and communications challenges of older adults. Developed by NAEMT in partnership with the American Geriatrics Society (AGS), GEMS empowers EMS practitioners to help improve medical outcomes and quality of life for geriatric patients. Two GEMS courses – core and advanced – are available.

## Psychological Trauma in EMS Patients (PTEP)

**126 Courses**  
**1,196 Students**

In Psychological Trauma in EMS Patients (PTEP), EMS practitioners learn to help alleviate patients' fear, stress and pain, the hidden wounds that can result from a medical emergency. PTEP educates EMS practitioners about the biological underpinnings of psychological trauma, the short and long-term impact on the brain and body, and warning signs that a patient is experiencing extreme psychological distress. Through scenario-based interactive sessions, EMS practitioners are also taught strategies and techniques to alleviate patients' distress and help patients cope with what they're experiencing to ward off lingering effects.



# Operational Education

## EMS Safety 261 Courses 1,993 Students

EMS Safety teaches students how to protect themselves and their patients while on the job. The course promotes a culture of safety and helps reduce the number of on-the-job fatalities and injuries. EMS Safety is the only national, comprehensive safety course for EMS practitioners. Its interactive format features real-life case studies and compelling discussions on current safety issues, and provides participants with a forum to share their own experiences. Critical thinking stations help build participants' risk assessment and decision-making skills.

## EMS Vehicle Operator Safety (EVOS) 678 Courses 6,650 Students

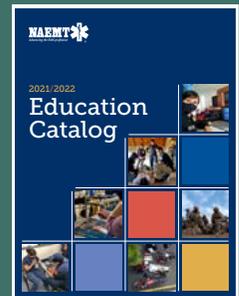
With a focus on creating a culture of safe driving, EMS Vehicle Operator Safety (EVOS) draws on the most current research about specific behaviors and other hazards that lead to crashes. EVOS features case studies and analyses of both common and catastrophic collisions to challenge EMS practitioners to reconsider their preconceptions about safe vehicle operations. Instructors can easily incorporate local laws, rules and policies into the curriculum.

## Principles of Ethics and Personal Leadership (PEPL) 44 Courses 329 Students

Principles of Ethics and Personal Leadership (PEPL) provides EMS and mobile healthcare practitioners with the skills and knowledge to effectively interact with patients and families, other medical personnel, co-workers, supervisors and the community at large. Through course presentations, dialogue, and learning activities, including written and video case studies, students explore the importance of ethics and personal leadership, identify their leadership roles in civic life as individuals, family members, professionals and members of the community, and practice the skills important to the exercise of personal, ethical leadership.

## NAEMT Instructor Preparation Course

The NAEMT Instructor Preparation Course is a prerequisite for any EMS instructor who wishes to teach NAEMT courses. In 2021, 3,572 instructor candidates took the course, which is offered online in English and Spanish, and as a classroom course in other languages.



View all NAEMT courses, as well as information for NAEMT instructors, training centers and course administrators, in the 2021-2022 Education Catalog.

## VIRTUAL EDUCATION

### Virtual Refreshers for Paramedics, AEMTs and EMTs 80 Courses 358 Students

Introduced in 2020, the NAEMT Virtual Refresher series provides EMS training officers and educators with concise courses that meet NREMT's national recertification requirements. The series includes three refresher courses: paramedic (30 hours), AEMT (25 hours), and EMT (20 hours). The refresher courses are designed to

be taught virtually, using online platforms such as GoToMeeting, Zoom, Webex, Skype, or other virtual instructor-led training (VILT) platforms.

### Recert

Recert offers over 200 online learning modules covering a wide range of topics in EMS, including trauma, stroke, shock, infection control/PPE, pediatrics, safety, psychiatric and behavioral emergencies, pharmacology and special patient populations. NAEMT's evidence-based education content is used extensively in Recert learning modules. NAEMT partners with the Public Safety Group of Jones & Bartlett Learning on Recert.



# NAEMT

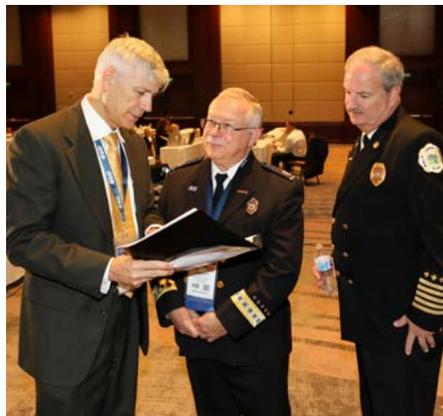
## Annual Meeting & Events



NAEMT members and guests gathered for the NAEMT General Membership Meeting and Awards Presentation, which celebrates the association's accomplishments, recognizes the contributions of NAEMT's volunteer leaders, and honors the recipients of national EMS awards. A member reception immediately followed.

"Overcoming challenges and perseverance are defining traits of our profession and workforce," NAEMT President Bruce Evans said in his remarks. "...EMS is serving as a pillar of strength and a leadership voice for our communities."

The meeting and other events were held Oct. 4 to 6, in conjunction with EMS World Expo in Atlanta.



### Affiliate Advisory Council Meeting and Luncheon

NAEMT welcomed representatives from our Affiliate Advisory Council for a meeting to learn about the impact of the pandemic and the EMS workforce shortage on EMS operations at the state level.



### World Trauma Symposium

The 2021 World Trauma Symposium featured presentations by leading trauma surgeons, emergency physicians and paramedics on the latest advances in prehospital trauma care and lessons learned from MCI responses. The event was moderated by Dr. Warren Dorlac, a trauma surgeon and medical director for NAEMT's Prehospital Trauma Committee. The program featured Brig. Gen. Elon Glassberg, MD, surgeon general of the Israel Defense Force (IDF), who presented on prehospital lessons from the IDF.



### NAEMT Faculty Meeting and Awards Presentation

NAEMT instructors from around the U.S. attended the annual NAEMT Faculty Meeting to hear the latest updates on new and revised NAEMT courses, presentations on best practices in virtual education and patient simulation, and recognition of the 2021 NAEMT Education Service Award recipients, followed by a reception.

### NAEMT Committee Meetings

Throughout September and October, NAEMT invited members to attend virtual meetings of the EMS Disaster Preparedness, Membership, EMS Economics, Advocacy, Military Relations and EMS Workforce committees.

# 2021 Awards



## Rocco V. Morando Lifetime Achievement Award

**Brig. Gen. (Ret.) Craig Manifold, DO**, FACEP, FAAEM, FAEMS, (April 1963 to Sept. 2020) was honored posthumously for his lifetime of contributions and outstanding leadership in prehospital trauma care in the civilian and military sectors. Sponsored by the National Registry of Emergency Medical Technicians (NREMT), the award was presented to Dr. Manifold's family.

## Presidential Leadership Awards

NAEMT Presidential Leadership Awards recognize dedicated individuals for their outstanding contributions to NAEMT and the EMS profession.

**Matt Zavadsky**, NAEMT immediate past president and chair of the EMS Economics Committee, was recognized for leading major initiatives and facilitating collaboration with leaders from other organizations on issues of critical importance to EMS.

The members of NAEMT's Lighthouse Leadership Committee – **Macara Trusty, Juan Cardona, Chris Cebollero, Rom Duckworth, Dave Edgar, Baxter Larmor**, and **Steve Wirth** – received recognition for developing the framework for a new NAEMT mentoring program.

## National EMS Awards of Excellence

The National EMS Awards of Excellence recognize EMS professionals whose outstanding achievements have made a difference for their communities and the field of EMS.

- + **Jeremy McElroy**, Paramedic, Chesapeake, Virginia  
*NAEMT/Nasco Paramedic of the Year*
- + **Tracie Sanders**, EMT, Normanna, Texas  
*NAEMT/Demers-Braun-Crestline EMT of the Year*
- + **Justin Arnone**, BS, NRP, NCEE, TP-C, FP-C, Pride, Louisiana  
*NAEMT/Jones & Bartlett Learning Public Safety Group EMS Educator of the Year*
- + **MSG Michael Remley**, ATP, NRP, JBSA, Ft. Sam Houston, Texas  
*NAEMT/North American Rescue Military Medic of the Year*
- + **Kenneth Schepcke**, MD, FAEMS, Jupiter, Florida  
*NAEMT/Bound Tree EMS Medical Director of the Year*
- + **Brian Moore**, MD, FAAP, Albuquerque, New Mexico  
*NAEMT-AAP/Health Scholars Pediatric EMS Award*
- + **Derek Perez-Piris**, St. Petersburg, Florida  
*EMS World/Dynarex EMS Caring Award*
- + **Pafford Medical Services** (Multiple Locations)  
*Dick Ferneau Career EMS Service of the Year, sponsored by Ferno*
- + **Darien EMS-Post 53**, Darien, Connecticut  
*ZOLL Volunteer EMS Service of the Year*

## National Safety in EMS Award

**HealthNet Aeromedical Services** of Charleston, West Virginia, received the 2021 NAEMT-ACEP Safety in EMS Award, sponsored by Horton Emergency Vehicles.

## World Trauma Symposium Awards

### Scott Frame Memorial Lecturer

**Brig. Gen. Elon Glassberg, MD**, for his keynote presentation and a career dedicated to prehospital trauma care and military medicine.

### Scott Frame Service Award

**Kenneth Dalessandro**, NAEMT affiliate faculty and Education Committee member, for efforts to bring NAEMT education to prehospital providers in the Middle East.

### Dr. Norman McSwain Leadership Award

**John Fildes, MD**, for outstanding leadership as a trauma surgeon, researcher and educator.

## NAEMT Education Service Awards

The NAEMT Education Service Awards honor educators for outstanding service in support of NAEMT education.

**Joanne Piccininni** of New Jersey, for her service as an NAEMT education coordinator, and as an author of First On The Scene (FOTS) and the Geriatric Education for EMS (GEMS) 3<sup>rd</sup> edition.

**Juan Velasquez** of Guatemala, who conducted over 50 virtual and live NAEMT courses during the pandemic, and helped launch a new training center in Nicaragua.

**Chris Kroboth** of Virginia, who created ECG tracings and patient simulation monitors for the Advanced Medical Life Support (AMLS) 3<sup>rd</sup> edition and the 4<sup>th</sup> edition of Emergency Pediatric Care (EPC).

**Lt. Ulises Larraga Trejo** of Mexico, a nurse with Mexico's navy who helped launch four NAEMT training centers and serves on NAEMT's Latin American Education Committee.

**Garry Huang** and **Jack Chang** of Taiwan, both NAEMT affiliate faculty who supported the establishment of 10 new training centers there.

# Collaborations

Through our commitment to collaboration with other national EMS and fire organizations, NAEMT helps build a broad base of support for the initiatives that benefit EMS practitioners and patients.

## Pandemic Joint Strategy Meetings

Throughout the pandemic, NAEMT leadership has met regularly with the International Association of Fire Chiefs (IAFC), the International Association of Fire Fighters (IAFF), and the American Ambulance Association (AAA) to discuss urgent issues and solutions.

## NAEMT-ACEP EMS Week Partnership

NAEMT partners with the American College of Emergency Physicians (ACEP) on the nationwide recognition of EMS Week, held each May, which encourages the celebration of the EMS profession. 2021's theme was "This is EMS: Caring for Our Communities."

## Stroke Awareness PSA and Resources

NAEMT partnered with Genentech on a public service announcement to help the public recognize stroke signs and symptoms, and on a stroke awareness resources library on our website.

## Child Heatstroke Awareness

Working with NHTSA, National Child Passenger Safety Board, Safe Kids Worldwide, and KidsandCars.org, NAEMT promoted the national heatstroke awareness campaign.

## National EMS Safety Council

NAEMT provides co-leadership with ACEP for the National EMS Safety Council, which promotes best practices in patient safety and a safe and healthy work environment for EMS practitioners.

## NAEMT-IAFC's First On The Scene (FOTS)

NAEMT and IAFC worked together to create First On the Scene (FOTS), a course that teaches the public how to respond to emergencies such as allergic reactions, drug overdoses and cardiac arrest.



The NAEMT Foundation is a 501(c)3 nonprofit organization that works to strengthen and build the future of emergency medical services. In 2021, the foundation supported the Health Occupations Student Association International Leadership Conference, and awarded eight scholarships to individuals interested in pursuing a career in EMS.

## SUPPORTING THE WORK OF OTHER ORGANIZATIONS

NAEMT supported the work of several organizations through financial contributions and raising awareness through articles and emails to our members. In 2021, we provided support to the Prehospital Care Research Forum (PCRF), the National EMS Memorial Service and the National EMS Museum.



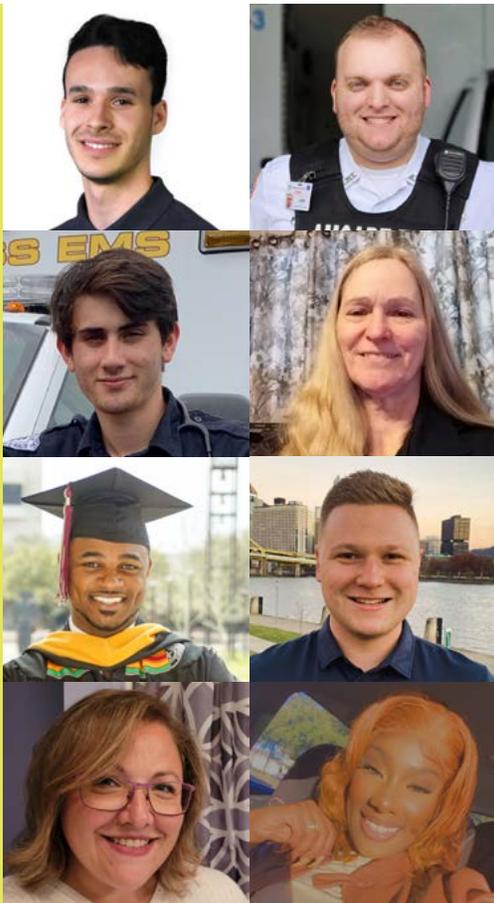
NEW

# Strategic Plan Published

In 2021, the NAEMT Board of Directors adopted a new strategic plan, which included a revision of NAEMT's values statement, and strategic goals and tactics. The plan was developed with input from NAEMT members, and reflects the continued evolution of EMS and the recent experiences of EMS practitioners.

The new plan articulates the core values of our association, and serves as a meaningful guide for how NAEMT should use its resources for the benefit of our members and the advancement of the EMS profession.

The latest NAEMT Mission, Values and Vision statement is found on page 2. The strategies and tactics can be found at [naemt.org/about-naemt](http://naemt.org/about-naemt).



## SUPPORTING NAEMT MEMBERS THROUGH SCHOLARSHIPS

Eight NAEMT members were awarded scholarships in 2021 to advance their education and careers.

EMT to Paramedic (up to \$5,000)

- + Enzo Plaitano, Greensburg, Pennsylvania
- + Liam Benshmer, Hinesburg, Vermont
- + Patrick Baia, Mahopac, New York
- + Deborah Cardoza, Kingston, Nevada

Advanced Education for Paramedics (up to \$2,000)

- + Steven Nelson, Houston, Texas
- + Paul Feightner, Pittsburgh, Pennsylvania

NAEMT-Columbia Southern University Scholarship

- + Amber Woodward, Aiken, South Carolina

## DIVERSITY SCHOLARSHIPS

In 2021, NAEMT awarded the first two diversity scholarships of up to \$1,250 each to support the education of individuals pursuing a career in EMS. Recipients were:

- + Brittany Merrill, Gautier, Mississippi
- + Kelsey Tallmadge, Dowelltown, Tennessee

# 2021 NAEMT Member Benefits

NAEMT membership provides valuable members-only discounts and special offers on education and training, apparel and gear, and other products and services.

## Education and Training

- + Free CE webinars
- + \$125 discount on EMS World Expo registrations
- + 20% discount on Instructor Resources from Jones & Bartlett Learning
- + 15% discount on Recert online CE modules
- + Up to \$15 education vouchers for NAEMT classroom provider courses
- + Members-only scholarship opportunities
- + \$100 off specialty Paramedic certification exams through International Board of Specialty Certification (IBSC)
- + 30% discount on STEMI Recognition course from Apex Innovations
- + 25% discount on 1.5 hour online First Responder Support & Resilience training offered by Jones & Bartlett Learning
- + 15% tuition discount on Columbia Southern University online courses
- + \$20 discount on Certified Tactical Responder (TR-C) exam through International Board of Specialty Certification (IBSC)
- + 15% discount on Simulation and Training Aids from Techline Technologies
- + 30% off eACLS CE course from JBL
- + Up to 20% discount on Institution subscriptions from ReelDX, an online library of real patient video cases
- + 30% off Health Care Provider CPR course from JBL
- + 25% discount on Rescue D: Meeting the Needs of Patients with Disabilities, 4-hour online simulations-based course
- + At least 20% off WorldPoint Trauma EC2 Training Kits
- + Refinancing on healthcare student loans through Laurel Road Bank, including \$300 sign-on bonus

## Professional Products and Services

- + Free subscription to NAEMT News, the association's full color quarterly print publication
- + Free subscription to NAEMT Pulse, the association's monthly online newsletter
- + 20% discount on all 5.11 Tactical merchandise, and up to 40% discount on select merchandise
- + 60% discount to Prehospital Emergency Care Journal
- + Free access to NAEMT Amazon Business Prime account, including COVID-19 resources and Prime benefits
- + 25% discount on all stethoscopes from Eko
- + 15% discount on all Journal of Special Operations Medicine publications
- + 10% discount on premiums for professional liability insurance through CM&F Group
- + Up to 30% discount on uniforms from Flying Cross
- + 10% discount on Tac-Med gear from Techline Technologies
- + NPPGov Group Purchasing Organization membership, including exclusive discounts for NAEMT members
- + 20% discount on point-of-care medical resources from your mobile device through Skyscape
- + 10% discount on Budget Outfitter merchandise

## Everyday Benefits

- + \$10,000 in accidental death and dismemberment insurance
- + Free gifts to members for renewing early and online
- + Up to 80% off over 93,000 products at Office Depot or OfficeMax
- + Up to 30% discount on rental cars from Hertz and free #1 Hertz Club Gold membership
- + Up to 20% off the best available rate at Wyndham hotels
- + Up to 25% off Avis or Budget car rentals
- + Average of 26% off hotel rates through HotelEngine
- + Free perks and discounts on family-themed entertainment and travel through Entertainment Benefits Group

- + Discounts and specials on Dell computers, electronics and accessories
- + 24% discount on monthly service charges for qualified plans with AT&T
- + Members-only discounts on MedicAlert services
- + Exclusive member-pricing on healthPERX EMS Wellness and Support Program
- + 20% discount on telemedicine through MDLive
- + 25% off Yoga for First Responders online class platform

## Agency Benefits

We also offer a package of benefits to EMS agencies that choose NAEMT agency membership. Each agency membership includes 10 individual memberships with full benefits, and additional members may be added at group pricing. In addition, agencies receive discounts and special offers.

- + Exclusive group rates for EMS Wellness Support Program through healthPERX
- + Up to 33% off retail price on EMS uniforms from Red the Uniform Tailor
- + Free Recert team-level dashboard reporting
- + Up to 55% savings on FedEx shipping through our partnership with Savvik
- + 10% off Page, Wolfberg & Wirth products
- + Up to 45% off Keurig Machine and K-Cup packages from Better World Brands
- + 10% off (up to \$2,500) on a single purchase from EMS Innovations products
- + Up to a 25% off General Communications portable and mobile two-way radios and pagers
- + More than 10% discounts on ZOLL Powerheart 5G AED, Semi Auto with ICPR, Dual language
- + 20% discount on simulation and training aids, and 10% discount below MSRP for Tac-Med gear from Techline Technologies

# Corporate Partners

NAEMT's Corporate Partners help us serve our members and achieve our goals by providing financial and other forms of support to the association. We are grateful for their contributions to our association and the EMS profession.

## Prestige

FirstNet, Built with AT&T

## Elite

Columbia Southern University  
EMS World  
ZOLL Medical Corporation

## Premier

EKO  
Public Consulting Group (PCG)  
RQI (Resuscitation Quality Improvement)

## Diamond

Panorama Travel/Heroes Vacation Club

## Platinum

Jones & Bartlett Learning Public Safety Group  
Journal of Special Operations Medicine (JSOM)  
Lenco  
Reel DX  
Safeguard Medical  
Stryker

## Gold

Amazon Business  
Bound Tree Medical  
Demers Braun Crestline  
McKesson  
MD Ally  
Medline EMS  
Wheeled Coach

## Silver

American College of Emergency Physicians (ACEP)  
Change Healthcare  
CM&F Group  
DrFirst  
ESO  
Genentech  
Horton Emergency Vehicles

iSimulate  
Life-Assist  
Loperamide Safety  
Ninth Brain  
NPP.Gov  
OnStar  
Sovereign Laboratories

## Bronze

The Morgan Lens/MorTan  
Skedco  
Special Operations Medical Association (SOMA)

## Annual

5.11 Tactical  
BioXcel Therapeutics  
Coalition Against Bigger Trucks  
FirstNet Authority  
Gaumard Scientific Co.  
General Devices  
Health Scholars  
International Police Mountain Bike Association  
Logis Solutions  
Lowe's Companies, Inc.  
Mayo Clinic  
Muertos Coffee Company  
Nasco Healthcare  
National EMS Museum Foundation  
North American Rescue  
Page, Wolfberg & Wirth  
Panakeia  
Phokus Research Group  
Pulsara  
SAM Medical  
Solutions Group  
Teleflex  
Temptime/Zebra Technologies  
The Critical Care Pocket Guide  
TrueClot by Luna  
University of Chicago Professional Education

## CORPORATE ENGAGEMENT COUNCIL

The EMS Corporate Engagement Council brings together businesses that supply the EMS industry with products and services with those who provide EMS care to discuss ways to advance the EMS profession.

Ascend Learning  
AT&T  
BioXcel Therapeutics  
Bound Tree Medical  
Demers Ambulance  
Digitech  
Genentech  
Medline Industries  
OnStar  
Public Consulting Group  
REV Group  
Safeguard Medical  
ZOLL Medical Corporation

# Affiliates

Affiliation is a formal relationship between NAEMT and an EMS membership association to help further our shared purpose and goals. Affiliated associations are represented on NAEMT's Affiliate Advisory Council to advise the NAEMT Board of Directors on issues and concerns within EMS.

## AFFILIATED ASSOCIATIONS

Alabama EMS Association  
Arkansas EMT Association  
Association of EMTs India  
Association of Texas EMS Professionals  
Connecticut Association of Paramedics and EMTs  
Delaware State EMS Association  
EMS Association of Colorado  
Florida EMS Association  
Georgia Association of EMS  
Idaho Fire Chiefs Association  
Illinois EMT Association  
Indiana EMS Association  
Iowa EMS Association  
Kansas EMS Association  
Kansas EMT Association  
Louisiana Association of Nationally Registered EMTs  
Michigan Association of EMTs  
Minnesota Ambulance Association  
Mississippi EMT Association  
Missouri EMS Association  
National EMS Management Association  
Nebraska EMS Association  
New Hampshire Association of EMTs  
New Mexico EMT Association  
New York State Volunteer Ambulance & Rescue Association  
North Dakota EMS Association  
Ohio Association of EMS  
Ohio EMS Chiefs Association  
Oklahoma EMT Association  
Oregon EMS Association  
Paramedic Association of Canada  
Pennsylvania Emergency Health Services Council  
Professional Ambulance Association of Wisconsin  
Professional Emergency Responders Society of Illinois  
Savvik Buying Group  
South Carolina EMS Association  
South Dakota EMS Association  
Tennessee EMS Education Association  
Tennessee Ambulance Service Association  
Utah Association of Emergency Medical Technicians  
Vermont Ambulance Association  
Virginia Association of EMS Practitioners  
Wisconsin EMS Association  
Wyoming EMS Association



# Financial Statements

<b>STATEMENTS OF FINANCIAL POSITION</b> <i>For the Years Ended December 31, 2021 and 2020</i>		<b>2021</b>	<b>2020</b>
<b>ASSETS</b>			
	Cash	\$ 465,035	\$ 405,667
CURRENT ASSETS	Accounts receivable, less allowance for uncollectible amounts of \$6,000 in 2021 and 2020	233,161	141,982
	Prepaid expenses	49,912	29,495
	<b>Total current assets</b>	<b>\$ 748,108</b>	<b>\$ 577,144</b>
OTHER ASSETS	Property, furniture and equipment, at cost, net	\$ 301,851	\$ 302,298
	Investments	3,814,930	3,250,134
	Utility deposits	595	595
	<b>Total other assets</b>	<b>\$ 4,117,376</b>	<b>\$ 3,553,027</b>
	<b>Total Assets</b>	<b>\$ 4,865,484</b>	<b>\$ 4,130,171</b>
<b>LIABILITIES AND NET ASSETS</b>			
	Accounts payable	\$ 63,928	\$ 49,783
CURRENT LIABILITIES	Accrued liabilities	21,839	73,310
	Unearned membership dues	267,929	267,223
	Unearned corporate sponsorships	183,382	159,909
	Tenant deposits	1,100	1,100
	<b>Total current liabilities</b>	<b>\$ 538,178</b>	<b>\$ 551,325</b>
NET ASSETS	Without donor restrictions	4,327,306	3,578,846
	<b>Total Liabilities and Net Assets</b>	<b>\$ 4,865,484</b>	<b>\$ 4,130,171</b>
<b>STATEMENTS OF ACTIVITIES</b> <i>For the Years Ended December 31, 2021 and 2020</i>		<b>2021</b>	<b>2020</b>
<b>SUPPORT AND REVENUES</b>			
	Educational programs and royalties	\$ 2,160,631	\$ 1,589,842
	Membership dues	494,106	488,584
	Conferences	77,407	47,173
	Corporate Sponsors	471,857	282,422
	Grant	15,000	-
	Miscellaneous	6,000	6,000
	Net assets released from restrictions	-	-
	<b>Total Support and Revenues</b>	<b>\$ 3,225,001</b>	<b>\$ 2,414,021</b>
<b>EXPENSES</b>			
	Educational programs	\$ 94,471	\$ 100,842
PROGRAM SERVICES	Conferences	125,112	12,993
	Publications	73,246	78,519
	Awards	944	2,555
	Contributions	9,000	7,500
	Organizational dues	24,810	5,610
SUPPORTING SERVICES	Administrative and general	2,019,798	1,941,853
	Membership maintenance and promotion	413,570	354,993
	<b>Total Expenses</b>	<b>\$ 2,760,951</b>	<b>\$ 2,504,865</b>
	Change in Net Assets From Operations	\$ 464,050	\$ (90,844)
	Investment Return, Net	284,410	366,371
	<b>Change in Net Assets</b>	<b>\$ 748,460</b>	<b>\$ 275,527</b>
	Net Assets at Beginning of Year	3,578,846	3,303,319
	<b>Net Assets at End of Year</b>	<b>\$ 4,327,306</b>	<b>\$ 3,578,846</b>



## **About NAEMT**

Formed in 1975 and nearly 70,000 members strong, the National Association of Emergency Medical Technicians (NAEMT) is the only national association representing the professional interests of all emergency and mobile healthcare practitioners, including emergency medical technicians, advanced emergency medical technicians, emergency medical responders, paramedics, advanced practice paramedics, critical care paramedics, flight paramedics, community paramedics, and mobile integrated healthcare practitioners. NAEMT members work in all sectors of EMS, including government agencies, fire departments, hospital-based ambulance services, private companies, industrial and special operations settings, and in the military.